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# New and Expanding Report

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May 8, 2019

### Summary Information from 9/1/2017 to 5/4/2019

|                 |               |                      |               |                     |
|-----------------|---------------|----------------------|---------------|---------------------|
| <b>190</b>      | <b>14,465</b> | <b>\$727,300,000</b> | <b>50</b>     | <b>140</b>          |
| Total Companies | Total Jobs    | Total Investment     | New Companies | Expanding Companies |

## Argos Therapeutics

| <u>Industry</u>               | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|-------------------------------|----------------------|-----------------|-------------------|-----------------------|
| Biotechnology/Pharmaceuticals | Expanding            | 70              | \$10,000,000      | 01/23/2017            |

### Notes

Durham-based drug-development company Argos Therapeutics is expanding its operations to N.C. State University's Centennial Campus, where it plans to invest \$10 million and create 70 new jobs over the next few years. The hiring and investment plans of Argos, which today has 122 employees, were announced Monday by several economic development groups at the local and state level. Argos has leased 40,000 square feet of space at Centennial Campus from a subsidiary of Raleigh-based real estate development firm Keystone.

## GLobant

| <u>Industry</u>                 | <u>New/Expanding</u> | <u>New Jobs</u> | <u>Investment</u> | <u>Date Submitted</u> |
|---------------------------------|----------------------|-----------------|-------------------|-----------------------|
| Software/Information Technology | New                  | 0               | \$0               | 06/01/2017            |

### Notes

Globant (NYSE: GLOB) CEO Martin Migoya doubled down on comments he made earlier this month about the technology firm's recently closed \$28 million deal for Raleigh's PointSource. Globant (NYSE: GLOB) CEO Martin Migoya doubled down on comments he made earlier this month about the technology firm's recently closed \$28 million deal for Raleigh's PointSource. Through PointSource, Globant netted a delivery center in Raleigh where, according to a spokeswoman, 90 employees are housed.

## Site 1001

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | New                         | 20                     | \$6,000,000              | 08/14/2017                   |

### **Notes**

Following the firm's \$6 million raise earlier this month, Kansas City-based Site 1001 recently announced it selected the city of Raleigh, North Carolina, for a new office and innovation center. A technology spin out from Kansas City construction giant JE Dunn Construction, the firm said in a release that it plans to work with Raleigh's city and technology leaders to establish smart city infrastructure, using artificial intelligence. The firm has already partnered with such regional academic and business networks as NC RIoT, HQ Raleigh, and the Research Triangle Cleantech Cluster. Site 1001 plans to open its Raleigh innovation center to the public in October. Site 1001 has quickly grown to 30 staffers since its founding in 2016

## Reason to Believe, LLC

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Advanced Manufacturing | Expanding                   | 10                     | \$26,000,000             | 08/31/2017                   |

### **Notes**

Armed with a new \$15.3 million in equity and debt capital, cosmetics entrepreneur Melisse Shaban hopes to build the next big beauty brand from her Hargett Street headquarters. Armed with a new \$15.3 million in equity and debt capital, cosmetics entrepreneur Melisse Shaban hopes to build the next big beauty brand from her Hargett Street headquarters. Reason to Believe has about 35 employees, with nine at the Raleigh headquarters. The rest are split between New York and Winston-Salem. Shaban envisions the company at 50 to 60 employees in the next three to four years.

## Racepoint Global

| <b><u>Industry</u></b>  | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---|-----------------------------|------------------------|--------------------------|------------------------------|
| Interactive Digital Media/Gaming, Other: integrated global marketing agency | New                         | 5                      | \$0                      | 09/05/2017                   |

### **Notes**

Tech, healthcare and public affairs agency Racepoint Global has expanded its east coast presence with the addition of a new office in Raleigh, North Carolina. The agency's Raleigh outpost, located in the major tech and development hub of Research Triangle Park, currently staffs two and plans to add more personnel as new business comes in. The Raleigh office will be led by Stephanie Styons, a Weber Shandwick alum who joins Racepoint from Raleigh-based advertising agency Howard/Merrell. Styons now wears the title of senior vice president and will be responsible for overseeing all client work conducted out of the Raleigh office, as well as managing its staff and new business growth

## TrialCard

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Healthcare             | Expanding                   | 350                    | \$0                      | 09/07/2017                   |

### **Notes**

Morrisville-based pharmaceutical services and analytics company TrialCard has been seeing rapid growth in revenue and headcount in recent years and expects that growth to continue, according to President and CEO Mark Bouck. In terms of headcount, it currently has about 500 and expects to be at 600 by year's end. In 2018, the company intends to add another 250 jobs. To accommodate the growing business and workforce, the company has expanded its three locations in the Triangle area. The company recently moved into about 75,000 square feet at Perimeter Park, and will be looking to expand there. And it recently expanded by 10,000 square feet at its Miami Boulevard location, which houses its warehouse, and is looking to double its call center space on Weston Parkway to about 20,000 square feet.

## idfive

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | New                         | 0                      | \$0                      | 09/11/2017                   |

### **Notes**

idfive, an integrated advertising, web design and brand-consulting agency, has grown its workforce by more than 30 percent since the end of 2016. The integrated marketing agency has expanded its footprint - opening new offices in Raleigh, North Carolina and Medellín, Colombia. With expertise in the field of higher education, North Carolina was identified for its proximity to current and potential clients in the industry.

## Stone Basyx LLC

| <b><u>Industry</u></b>  | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Brick, Stone, and Related Construction Material Merchant Wholesalers | New                         | 5                      | \$0                      | 09/12/2017                   |

### **Notes**

Stone Basyx LLC, a stone wholesaler based in Kernersville that supplies products for the residential, multifamily and hospitality sectors, is planning to open a 32,000-square foot location in Raleigh by October that will add a handful of employees. The company has leased a stand-alone warehouse facility at 1115 N. New Hope Road in Raleigh that will sell and distribute slabs of stone including granite, marble and quartz to fabricators, said Claudio DeCastro, COO of the company. He said the Raleigh facility will start with five employees, including a front desk receptionist, a warehouse manager, two warehouse workers and a driver to make deliveries to clients.

## Egnyte

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | New                         | 30                     | \$0                      | 09/21/2017                   |

### **Notes**

Weeks into its Triangle tenure and Silicon Valley-based software firm Egnyte is already plotting expansion in Raleigh. Egnyte, which targets enterprises with its file synchronization and sharing software, has nearly 400 employees – including about 12 at its new downtown office. The space is the result of an “experiment” that's years in the making, says CEO Vineet Jain in an interview. Today, the sales office is operating out of Industrious’ co-working hub on Fayetteville Street in downtown Raleigh. But, if all goes according to plan, within six months the Raleigh headcount could more than double, admittedly “an aggressive growth curve.” And that would mean finding its own office space. “It takes time to find a good place for at least 25, 30 people, and build it out with our own color on the wall,” he says.

## Dropsourc

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | Expanding                   | 20                     | \$5,300,000              | 09/22/2017                   |

### **Notes**

Just Months After Launch, Raleigh’s Dropsourc Rings in \$5.3M Series A-1. After bringing its mobile app development tool out of beta this summer, local startup announces new fundraise & plans for market expansion. So far, the team is seeing returns on their hard work, prompting a new \$5.3 million round from 25 investors, some of them local. The round, announced yesterday, brings Dropsourc’s total funding to just over \$10 million from two seed rounds in 2014 and a \$3.8 million Series A in 2015. With the funding, Dropsourc commits to grow its local team from 14 to 20 by the end of the year, with additional plans to expand product offerings and enter new markets.

## Humacyte

| <b><u>Industry</u></b>        | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|-------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Biotechnology/Pharmaceuticals | Expanding                   | 25                     | \$0                      | 10/02/2017                   |

### **Notes**

Research Triangle Park-based Humacyte has landed \$17.5 million more from the California Institute for Regenerative Medicine (CIRM) and the U.S. Department of Defense (DOD). While Humacyte currently employs around 100 people, it plans to add about 25 – largely in terms of bioprocessing expertise – over the next year or two, notes Cox.

## Smartlink Health Solutions

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | Expanding                   | 90                     | \$0                      | 10/02/2017                   |

### **Notes**

Cary's Smartlink Health Solutions – which focuses on providing value-based care solutions – is staying in growth mode as it's raised \$20 million since 2014, according to CEO Siu Tong. The company remains on track to add 90 or more jobs by the end of next year, he says. At the beginning of summer, Smartlink formally changed its name from Smartlink Mobile Solutions to Smartlink Health Solutions. While the mobile platform is still an important part of Smartlink's business, the new name reflects the company's broader value proposition, says vice president Ginny Mahaney. The company's headquarters in Cary houses research and development as well as corporate functions, finance, human resources, sales and marketing, according to Mahaney.

## CIMTEC Automation

| <b><u>Industry</u></b>                    | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---|-----------------------------|------------------------|--------------------------|------------------------------|
| Advanced Transportation/Electric Vehicles | New                         | 0                      | \$0                      | 10/04/2017                   |

### **Notes**

CIMTEC Automation, LLC experts in high performance industrial technology and automation, announced today the opening of its new Raleigh, NC office. Headquartered in Charlotte, NC, CIMTEC's expansion into the Piedmont/Triad area supports the company's accelerated growth plans. The new location will enlarge the company's footprint in the Mid-Atlantic region and support the growing customer base in this area. Raleigh is the company's fifth office, adding to the Charlotte, NC, Greenville, NC, Charleston, SC, and Richmond, VA locations. We have recently added new members to our Sales Engineering team to support the increased requests for our services and products in vision, sensing, controls and robotic systems.

## Hoganas

| <b><u>Industry</u></b>                    | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---|-----------------------------|------------------------|--------------------------|------------------------------|
| Biotechnology/Pharmaceuticals, Smart Grid | New                         | 100                    | \$0                      | 10/04/2017                   |

### **Notes**

Swedish research and manufacturing company Höganäs – which has 65 offices and 1,800 employees globally – has opened its new office and laboratory in Cary, where it expects to add 100 new employees over the next two years. While about 15 of the company's employees will be relocating to its new space at 3000 Weston Parkway from an existing U.S. base in Johnstown, Pennsylvania, the 100 new employees it expects to add in the coming years are necessary in terms of growing business from its new hub. Eight new employees have already been added locally.

## Issuer Direct

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | Expanding                   | 11                     | \$0                      | 10/06/2017                   |

### **Notes**

Morrisville-based communications and compliance firm Issuer Direct Corporation (NYSE: ISDR) is acquiring a 56-year-old Salt Lake City company, a move that instantly expands its customer base by more than 300 clients. While five of its six employees are being retained in Salt Lake City, Issuer Direct CEO Brian Balbirnie says further buildout of the unit will happen in the Triangle. But even without the buy, Issuer Direct is growing. Without Interwest, the team was already up to 64 employees. Balbirnie says there are 11 open positions, and he's soliciting those displaced in recent layoff rounds, such as at Citrix, to apply.

## Xellia Pharmaceuticals

| <b><u>Industry</u></b>        | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|-------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Biotechnology/Pharmaceuticals | Expanding                   | 10                     | \$0                      | 10/11/2017                   |

### **Notes**

Xellia Pharmaceuticals – based in Copenhagen, Denmark – is growing abroad and in Raleigh, where the company houses its North American headquarters, according to president and CEO Carl-Åke Carlsson. Currently, Xellia employs about 125 people in Raleigh – positions that range from corporate functions to manufacturing, quality assurance, commercial operations, engineering and technical support. The company anticipates growing its headcount both in Raleigh and companywide in the coming months, to about 135 and 1,600, respectively, says Carlsson. In Raleigh that growth will be aimed at “driving more volume out of the plant” and transferring a number of the company's products to the facility.

## MaxPoint Interactive

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Advertising     | Expanding                   | 12                     | \$0                      | 10/11/2017                   |

### **Notes**

Valassis Digital, the San Francisco-based media delivery firm that bought Morrisville-based MaxPoint Interactive, is pledging to keep growing its new subsidiary in North Carolina. The deal closed Tuesday, taking MaxPoint – a publicly traded company for the last two years – private. As of Tuesday, MaxPoint had more than a dozen open positions for Morrisville on its website.

## PlantResponse

| <b><u>Industry</u></b>        | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|-------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Biotechnology/Pharmaceuticals | Expanding                   | 20                     | \$0                      | 10/13/2017                   |

### **Notes**

Spain-based biotechnology company PlantResponse – which was founded in 2008 as a spinout of the Technical University of Madrid – has landed locally. The company – focused in crop management – has selected the Triangle to serve as its new North American headquarters as it plots a commercial push in the U.S. market, according to CEO Tom Snipes. The company is currently housed at the North Carolina Biotechnology Center’s Landing Pad, but is already in the process of securing a larger and more permanent space by the first quarter of next year, he says.

## Lighthouse Networks

| <b><u>Industry</u></b>                                    | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---|-----------------------------|------------------------|--------------------------|------------------------------|
| Financial Services,<br>Software/Information<br>Technology | Expanding                   | 50                     | \$0                      | 10/31/2017                   |

### **Notes**

Allentown, Pennsylvania-based financial technology firm Lighthouse Networks is expanding in the Triangle, with plans to add more than 50 jobs as it relocates its local office to Morrisville’s Perimeter Park. The company is moving from Aviation Parkway to 2600 Perimeter Park Drive, the Perimeter’s Edge building. Its first local office, on Davis Drive, had just 13 employees. A year ago, it was 50 at Aviation Parkway. Today, it’s 85. And the plan is to expand to 140-150 employees, driven both by acquisitions and new hires. “We’ll pack them in here until we move,” he notes, adding that much of the growth at the new space (at 25,700 square feet) will be driven by support operations.

## Fahrenheit Group

| <b><u>Industry</u></b>                                    | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---|-----------------------------|------------------------|--------------------------|------------------------------|
| Financial Services,<br>Software/Information<br>Technology | New                         | 60                     | \$0                      | 10/31/2017                   |

### **Notes**

A Richmond-based firm with a new office in the Triangle hopes to fill the need with its 60 experts in fields as varied as marketing, sales, strategic planning, venture capital, private equity, finance, HR and executive recruiting. Called The Fahrenheit Group, the firm provides both seed and growth stage startups with fractional services like a CFO one day a week, or an operations consultant to put internal systems and infrastructure in place to support rapid growth. So far, they’re pleased with the decision. The customer count is more than a dozen and six people now work out of an RTP office.



## Rho, Inc.

| <b><u>Industry</u></b>        | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|-------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Biotechnology/Pharmaceuticals | Expanding                   | 40                     | \$0                      | 10/31/2017                   |

### **Notes**

Chapel Hill-based contract research organization Rho – which is planning to add more than 40 employees over the next few months – is moving to a new, larger headquarters in Research Triangle Park at the corner TW Alexander Drive and Highway 54. Rho said Tuesday that the new headquarters will be 159,000 square feet – 50 percent larger than its existing space, allowing for the company’s continued growth. Construction of its new headquarters is slated to start before the end of this year, with its move expected to begin in early 2019, according to the company.

## Chiesi USA

| <b><u>Industry</u></b>                                   | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|--|-----------------------------|------------------------|--------------------------|------------------------------|
| Advanced Manufacturing,<br>Biotechnology/Pharmaceuticals | Expanding                   | 0                      | \$0                      | 11/03/2017                   |

### **Notes**

Chiesi USA’s moving to a new HQ in Cary. Roughly 55,000 square feet on two floors in the new 150,000-square-foot building. Not only will Chiesi USA’s new space accomplish the feat of routing all of its Cary-based employees back under one roof, it will also “provide room for future growth,” says Franklin, adding that the company has “aggressive growth plans for our business ...”

## Simplilearn

| <b><u>Industry</u></b>             | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information<br>Technology | New                         | 50                     | \$0                      | 11/06/2017                   |

### **Notes**

Indian education technology Simplilearn has picked Raleigh for its newest U.S. office, a move that means Triangle jobs, according to its top executive. Krishna Kumar, founder and CEO, says the firm picked the Triangle over competing locations in Austin, Texas, and Salt Lake City. Initially, the office will have a staff of 15. Kumar says the firm hopes to grow that to 50 in the next few years – which is one of the reasons the company picked the region for its new office. Kumar says it came down to talent availability, augmented by local universities.

## FilterEasy

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Start-Up        | Expanding                   | 12                     | \$0                      | 11/08/2017                   |

### **Notes**

Four months after closing on nearly \$7 million in new financing, Thad Tarkington and Kevin Barry, the duo behind on-demand air conditioner filter startup FilterEasy, are in new downtown Raleigh digs – with plans to grow. The company, at about 70 employees – about 20 more than it had in July – has about a dozen job openings. And its new headquarters, which is about 11,000 square feet at the Capital Bank Building on Fayetteville Street, is helping it compete for talent against other brands, CEO Tarkington says.

## CyrusOne

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | New                         | 0                      | \$0                      | 11/15/2017                   |

### **Notes**

CyrusOne (NASDAQ: CONE), a premier global data center REIT, has been selected by NetActuate, Inc, a leading provider of global edge infrastructure and cloud connectivity, to host NetActuate's data center services hub. NetActuate will connect the company's global edge platform that extends to 67 data centers worldwide, as well as host their disaster recovery services for other markets from their data center footprint within the CyrusOne Raleigh-Durham Data Center.

## Sassool Mediterranean Cafe

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Retail, Cafe    | Expanding                   | 2                      | \$0                      | 11/21/2017                   |

### **Notes**

Sassool Mediterranean Cafe has expanded its Cary restaurant to include a grocery and retail section. The expansion adds 2,000 square feet to its footprint at the Shoppes of Kildaire and takes the place of the former Neighborhood Bottle Shop space. He says he'll most likely add about two new people to service the expansion and will also pull from the expertise of his other employees. Sassool employs about 90 people in the two locations.

## CTI Towers

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | New                         | 25                     | \$0                      | 11/29/2017                   |

### **Notes**

CTI Towers, which has been based in Boston since its inception in 2011, is moving its headquarters to the Triangle. With just a handful of the 15 employees moving to Cary (all were offered positions, he says), CTI will be building a team from the ground up, with plans to initially hire 25. Its new Cary headquarters will be in Highwoods-owned CentreGreen Way, and the plan is to open in February.

## Varonis

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | Expanding                   | 300                    | \$0                      | 11/29/2017                   |

### **Notes**

A new 100,000-square-foot building is going up at Morrisville's Perimeter Park, and the landlords already have a tenant lined up. Cybersecurity company Varonis will occupy slightly more than half of the new class-A office building, according to Jeff Sheehan, partner with Trinity Capital Advisors. With the new space, Varonis will be able to house up to 300 employees. The new building will be located on 8.12 acres at 2200 Perimeter Park Drive, which has a tax value of \$1.14 million, according to Wake County real estate records.

## Hittech Machining and Assembly, Inc

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Advanced Manufacturing | New                         | 45                     | \$3,000,000              | 12/01/2017                   |

### **Notes**

Apex, NC – Hittech Group, a system supplier with headquarters in The Netherlands, has announced its entry into the US market with a presence in Apex, North Carolina. Hittech develops and produces machines and systems for medical applications, the semiconductor industry, and similar markets. . Hittech Machining and Assembly, Inc. will focus on milling and turning complex parts and the assembly of modules. According to Apex economic development officials, the company has indicated it would have an initial investment of \$2.2 - \$3 million in year one. Following their initial start-up, Hittech plans to hire upwards of 45 people locally.

## Seqirus

| <b><u>Industry</u></b>                                   | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|--|-----------------------------|------------------------|--------------------------|------------------------------|
| Advanced Manufacturing,<br>Biotechnology/Pharmaceuticals | Expanding                   | 0                      | \$9,000,000              | 12/06/2017                   |

### **Notes**

Two years after its parent company, CSL, acquired Novartis' global influenza vaccine business for \$275 million, Seqirus continues to ramp up production at its Holly Springs site. And now the company is preparing for a \$9 million facility expansion. Two years after its parent company, CSL, acquired Novartis' global influenza vaccine business for \$275 million, Seqirus continues to ramp up production at its Holly Springs site. And now the company is preparing for a \$9 million facility expansion. The expansion is for a new, 15,000-square-foot warehouse to support the company's growth in manufacturing activity, says Seqirus VP of Operations and Holly Springs Site Head Dr. John Anderson. Seqirus will hold a groundbreaking for the new warehouse Thursday, with expected completion in just under a year, he says.

## Motif Medical

| <b><u>Industry</u></b>   | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|--|-----------------------------|------------------------|--------------------------|------------------------------|
| Advanced Medical Technologies,<br>Other: Medical, Dental, and<br>Hospital Equipment and<br>Supplies Merchant Wholesalers | New                         | 0                      | \$0                      | 12/12/2017                   |

### **Notes**

Motif Medical, a medical equipment provider committed to offering the highest quality products to support the health of the entire family, today announced the inception of a new product line focused on the needs of CPAP users. In addition to its array of product line developments, Motif Medical is pleased to announce the company's headquarters have moved to 1053 East Whitaker Road, Suite 115 in Raleigh, North Carolina. The move will enable Motif to better collaborate with the local business community, and access a talent pool equipped to support the company's rapid growth.

## Conduent Business Services

| <b><u>Industry</u></b>                                 | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|--|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information<br>Technology, Other: Call Center | Expanding                   | 200                    | \$2,700,000              | 12/18/2017                   |

### **Notes**

Conduent Incorporated plans to open an innovation hub in Morrisville that will create 200 jobs and yield a \$2.7 million investment from the New Jersey-based company. Gov. Roy Cooper's Office announced Monday that the jobs will range from research scientists, software developers, finance and legal positions. Salaries are expected to average \$100,000. The hub will focus on data modeling and machine learning, artificial intelligence, and sensor technologies. CEO - Ashok Vemuri

## SolarWinds

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | Expanding                   | 0                      | \$0                      | 12/20/2017                   |

### **Notes**

An IT management firm has committed to expanding its Triangle hub by signing a 41,175-square-foot lease near Research Triangle Park. SolarWinds, a company that provides IT management software, will be moving to the new Class A space at the Forty540 building in Morrisville some time in mid-2018, says Greg Lissy, SolarWinds vice president of Product Management. The company currently has 125 employees in its Durham office, on Emperor Boulevard, but will be leaving that space, which totals 23,000 square feet.

## VF Corporation

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Advanced Manufacturing | New                         | 0                      | \$0                      | 01/16/2018                   |

### **Notes**

VF Corporation, a long-time partner with the N.C. State School of Textiles, is expanding its relationship with the university and also will open at office at NCSU's Centennial Campus. VF will set up what it's calling a collaboration space on the Centennial Campus, N.C. State's research campus in Raleigh. The company is expected to occupy a 4,000-square foot space in the Venture Place Building by April, according to an N.C. State spokeswoman.

G

## Bandwidth

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | Expanding                   | 40                     | \$1,200,000              | 01/18/2018                   |

### **Notes**

Just more than two months after its public debut on the Nasdaq, Raleigh-based Bandwidth is planning to expand. In a disclosure filed with the Securities and Exchange Commission late Wednesday, Bandwidth notified its shareholders that it's signing a 7-year lease with Keystone-Centennial II, LLC, for 40,000 square feet of additional space at N.C. State University's Centennial Campus, which houses its current headquarters. Bandwidth lists 40 open positions in Raleigh on its website, including jobs in software engineering, marketing and sales.

## LearnPlatform

| <b><u>Industry</u></b>                              | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information<br>Technology, Other: Start-up | Expanding                   | 0                      | \$0                      | 01/29/2018                   |

### **Notes**

LearnPlatform continues to progress up the learning curve of success. The edtech startup plans on further expansion and more hiring after closing on \$3.2 million in an oversubscribed round. "We will be expanding our team and our technology to accelerate produce enhancements and professional learning services for US K-12 school districts, universities and state agencies," CEO and co-founder Karl Rectanus tells WRAL TechWire.

## Apex Tool Group, LLC (Formerly Cooper Tools)

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Manufacturing   | Expanding                   | 30                     | \$0                      | 01/31/2018                   |

### **Notes**

Apex Tool Group, a manufacturer of professional hand and power tools with approximately 425 employees locally, announced it will add approximately 30 full-time salaried positions at its Apex, North Carolina based facility in 2018. These roles are in Research & Development, Customer Service, and Corporate functions. They have begun interior renovations to the facility to accommodate the new employees, which should be completed in early 2018.

## Polyzen

| <b><u>Industry</u></b>        | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|-------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Advanced Medical Technologies | Expanding                   | 20                     | \$5,500,000              | 01/31/2018                   |

### **Notes**

Polyzen, Inc., a developer and manufacturer of customized polymer-based materials, films, components, and assemblies that serve entrepreneurial start-ups to large medical device OEM's, has completed its recent facility expansion from 32,000 sq. ft. to 75,000 sq. ft. Polyzen will use the expanded facility for additional manufacturing, warehouse and office spaces. The \$5.5 million expansion includes the addition of new equipment and staff. With their current employee base of 115, they plan to add an additional 10-20 new positions in 2018.

## SAS Institute

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | Expanding                   | 175                    | \$0                      | 01/31/2018                   |

### **Notes**

SAS is also trying to take advantage of the growing market for artificial intelligence, through a new center of excellence. To be led by Radhika Kulkarni, the center isn't a physical space – more a global team organized within SAS' greater R&D segment to help customers implement AI technology, says Schabenberger. Guard says companywide, there are 475 open positions at SAS. In Cary, it's 175. Focus areas include fraud and risk analytics.

## Shipt

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | Expanding                   | 400                    | \$0                      | 02/06/2018                   |

### **Notes**

Target partners with Shipt to deliver home goods, food to Triangle residents. Coop noted that the partnership with Target arose after Target acquired Shipt in December for \$550 million. Shipt is available in about 30 million households in more than 70 markets and plans to continue expanding nationwide, beginning with the Southeast. Shipt will hire more than 4,000 shoppers throughout the Southeast as part of the expansion, including about 400 in the Raleigh-Durham area. In the Triangle, Shipt currently delivers for Harris Teeter, Lidl and the Triangle Wine Co.

## The Select Group

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Staffing Firm   | Expanding                   | 120                    | \$0                      | 02/10/2018                   |

### **Notes**

Triangle Business Journal recently unveiled its annual list of the 50 fastest-growing private companies in the area. And one of the more exciting parts of compiling profiles on the winners is discovering how many jobs these companies are planning to fill in the next 12 months. They plan to continue to expand their team by adding 120 new jobs over the next 12 months.

## TigerSwan, Inc.

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Defense Technologies   | Expanding                   | 100                    | \$0                      | 02/10/2018                   |

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## Captive-Aire Systems

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other                  | Expanding                   | 120                    | \$0                      | 02/10/2018                   |

### **Notes**

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## The Greer Group

| <b><u>Industry</u></b>     | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|----------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Employment Services | Expanding                   | 200                    | \$0                      | 02/10/2018                   |

### **Notes**

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## Prometheus Group

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | Expanding                   | 50                     | \$0                      | 02/10/2018                   |

### **Notes**

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## ATI Industrial Automation

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Advanced Manufacturing | Expanding                   | 50                     | \$0                      | 02/10/2018                   |

### **Notes**

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## Netserive

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | Expanding                   | 50                     | \$0                      | 02/10/2018                   |

### **Notes**

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## Sepi Engineering & Construction Inc.

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other                  | Expanding                   | 30                     | \$0                      | 02/10/2018                   |

### **Notes**

Triangle Business Journal recently unveiled its annual list of the 50 fastest-growing private companies in the area. And one of the more exciting parts of compiling profiles on the winners is discovering how many jobs these companies are planning to fill in the next 12 months. They plan to continue to expand their team by adding new jobs over the next 12 months.

## Mutual Distributing Company

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other                  | Expanding                   | 20                     | \$0                      | 02/10/2018                   |

### **Notes**

Triangle Business Journal recently unveiled its annual list of the 50 fastest-growing private companies in the area. And one of the more exciting parts of compiling profiles on the winners is discovering how many jobs these companies are planning to fill in the next 12 months. They plan to continue to expand their team by adding 20 new jobs over the next 12 months.

## Bulk TV & Internet

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Electronics     | Expanding                   | 20                     | \$0                      | 02/10/2018                   |

### **Notes**

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## Captrust

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Financial Services     | Expanding                   | 50                     | \$0                      | 02/10/2018                   |

### **Notes**

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## Kimley-Horn & Associates

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Engineering     | Expanding                   | 600                    | \$0                      | 02/10/2018                   |

### **Notes**

Triangle Business Journal recently unveiled its annual list of the 50 fastest-growing private companies in the area. And one of the more exciting parts of compiling profiles on the winners is discovering how many jobs these companies are planning to fill in the next 12 months. They plan to continue to expand their team by adding 600 new jobs over the next 12 months.

## Carolina Partners in Mental HealthCare

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Healthcare             | Expanding                   | 45                     | \$0                      | 02/12/2018                   |

### **Notes**

Durham-based Carolina Partners in Mental HealthCare has opened its 36th location – it's largest to-date at about 23,000 square feet – in Raleigh and is looking to fill out its statewide footprint in 2018, according to founder and CEO Stan Monroe. Carolina Partners currently employs about 120 clinicians and 80 administrators, according to Monroe. It's looking to add an additional 45 clinicians over the next year or so.

## NetActuate

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | Expanding                   | 0                      | \$0                      | 02/12/2018                   |

### **Notes**

NetActuate, Inc expands Raleigh presence with new Brier Creek Office. Located next to Raleigh-Durham International Airport, and central to both Raleigh and Durham, the space provides significant room for growth as NetActuate continues to invest in its Raleigh presence. “I’m thrilled to continue to expand in my hometown of Raleigh, North Carolina,” Mark Price, President, NetActuate, Inc., said. “With access to top tech talent, and two Raleigh-based data center facilities as our primary hub, Raleigh-Durham is an integral part of our strategy.”

## CloudJumper

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | Expanding                   | 60                     | \$0                      | 02/19/2018                   |

### **Notes**

Two years after relocating its headquarters from Chicago to Garner, an under-the-radar cloud technology firm is doing deals and plotting hires. CloudJumper, a Workspace-as-a-Service platform provider, has acquired IndependenceIT – a firm whose technology automates the deployment of applications, data and workspaces in the cloud. CloudJumper CEO J.D. Helms says it means more growth for the company in the Triangle. “When we started out, we had just a few folks here,” he says. “We expect to be closer to 60 people before the next year is over.”

## Pentair

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Smart Grid             | Expanding                   | 50                     | \$11,300,000             | 02/20/2018                   |

### **Notes**

A global water treatment company has agreed to pump millions of dollars into a new office and laboratory building in Apex, an investment that could result in more than 50 new jobs. Pentair broke ground last week on the development of a 50,000-square-foot research and development site on Pinnacle Center Drive. All told, the project is expected to represent an \$11.3 million investment in the town. The new innovation center, as the company is calling it, will have lab space for research and development of the company’s water treatment products for swimming pools and other water filtration systems. Construction is expected to wrap up by the end of the summer. The developer is Keystone Corporation, of Raleigh. Minnesota-based Pentair is a global company with more than \$4.9 billion in revenue in 2017. It has a manufacturing center in Sanford and a regional headquarters in Cary.

## Valeant Pharmaceuticals

| <b><u>Industry</u></b>                                   | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|--|-----------------------------|------------------------|--------------------------|------------------------------|
| Advanced Manufacturing,<br>Biotechnology/Pharmaceuticals | Expanding                   | 15                     | \$0                      | 02/21/2018                   |

### **Notes**

Valeant is growing its Raleigh team. Ortho Dermatologics – the recently rebranded dermatology division of Valeant Pharmaceuticals (NYSE: VRX) – is eyeing a total of five product launches this year amid growing its Raleigh team. While there were just a handful of employees based in the old Salix space as of last summer, that number has since grown to 15 employees and will continue to increase. The sales force has also grown to 215 field-based representatives, while there are dermatology-focused employees based in Bridgewater as well.

## Opendoor

| <b><u>Industry</u></b>             | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information<br>Technology | New                         | 15                     | \$0                      | 02/23/2018                   |

### **Notes**

Opendoor officially launched in the Triangle earlier this week, though their team has been working to establish a presence for about 90 days. Operating out of the Nest Raleigh coworking space, general manager Jon Enberg and his five-person team have plans to expand operations dramatically in 2018, expecting to hire an additional 10–15 people on staff. Led by a Duke graduate and US Navy veteran and backed by more than \$320 million in venture capital, Opendoor is now doing business in the Triangle.

## Cloud Bees

| <b><u>Industry</u></b>                              | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information<br>Technology, Other: Start-Up | Expanding                   | 22                     | \$0                      | 02/23/2018                   |

### **Notes**

Silicon Valley tech firm grows at Raleigh's Centennial Campus. Less than two years after moving its East Coast hub to Raleigh's Centennial Campus, Silicon Valley startup Cloud Bees is raising cash and doing deals. Its Raleigh-based chief finance officer, Matt Parson, says in an interview the firm's latest fundraise of \$2.4 million in equity is part of the planned acquisition of Boston-based Codeship. With Codeship, Cloud Bees gets a Software-as-a-Service option, expanding its products to a whole new set of customers. And, as the product suite expands, so does the headcount. Two years ago, the local operation was just over 20 employees. Today, it's 42.

## HIPRA

| <b><u>Industry</u></b>                                   | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|--|-----------------------------|------------------------|--------------------------|------------------------------|
| Advanced Manufacturing,<br>Biotechnology/Pharmaceuticals | New                         | 10                     | \$0                      | 02/26/2018                   |

### **Notes**

A Spain-based veterinary pharmaceutical company is the latest life sciences company outside the U.S. to select the Triangle for a major hub. Hipra will plant its U.S. headquarters in Raleigh once a 4,000-square-foot space at the Biomedical Partnership Center on N.C. State University's Centennial Campus is retrofitted for laboratory operations by May. In fact, Hipra is already collaborating with the College of Veterinary Medicine at N.C. State, making its new Centennial Campus location even more convenient. In 2018, the company expects to employ about 10 people in Raleigh – a mix of relocated employees and new hires.

## Waltonwood Lake Boone

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Healthcare             | New                         | 100                    | \$0                      | 02/27/2018                   |

### **Notes**

Raleigh senior living community readies to open, hire 100. Raleigh senior living community Waltonwood Lake Boone is readying to open and hire 100 employees. The community is slated to open its independent living apartments in May, with assisted living and memory care apartments to follow later this summer, according to Allison O'Shea, who was hired as Waltonwood Lake Boone's executive director in September. "We have already preleased 25 apartments," she says.

## RapidScale

| <b><u>Industry</u></b>             | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information<br>Technology | Expanding                   | 0                      | \$0                      | 02/28/2018                   |

### **Notes**

A California cloud services firm is growing with what it's calling a "dual headquarters" in Raleigh. With 5,000 square feet on the sixth floor of Highwoods Properties' Charter Square building in downtown Raleigh, RapidScale's new East Coast hub will support 53 percent of RapidScale's overall client base, according to the firm. At RapidScale, the growth is just beginning, he says. "We have a lot of growth planned," he says. "I don't think we could achieve all this without the talent pool and the office here." In addition to an East Coast call center, the firm has representatives from engineering, sales and accounting in Raleigh. And the team complements what's happening out West, he says.

## Slingshot Coffee

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Coffee Producer | Expanding                   | 0                      | \$0                      | 03/01/2018                   |

### **Notes**

Raleigh's Slingshot Coffee is expanding. On the heels of a new distribution agreement with Florida-based grocer Publix, the 6-year-old cold-brew coffee startup is preparing to move into a new Raleigh manufacturing facility. So the team, currently at 10 employees, is hiring so that it will have enough bodies in place to meet the demand it's predicting.

## Majestic Kitchen & Bath Creations

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Construction    | Expanding                   | 30                     | \$0                      | 03/07/2018                   |

### **Notes**

A Raleigh-based countertop company has made a series of acquisitions since December in an attempt to broaden its position throughout the Carolinas and become a one-stop shop for builders looking to put the final touches on new homes. The countertop company is expanding its footprint in the Triangle with the purchase of an old Office Depot building on New Bern Avenue in Raleigh. Combined, the three acquisitions added 30 employees to the payroll, pushing the total count to 280. Artelye Marble and Granite purchased the 20,951-square-foot building for \$3.05 million, according to Wake County property records.

## Conversis

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other                  | New                         | 5                      | \$0                      | 03/12/2018                   |

### **Notes**

A British translation services company has picked Raleigh for its first United States office. Conversis founder and co-CEO Gary Muddyman says that while clients are what put Raleigh on its radar, it's not the only metro his firm considered. Initially, the office will have five employees, with Muddyman here leading personally as it establishes. The office is expected to open in April, and follows a year of growth for the firm. The company has more than 40 full-time employees overall, and a much larger network of translators located in countries across the globe.

## Cohesity

| <b><u>Industry</u></b>   | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|--|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology, Other: hyperconverged storage startup | New                         | 100                    | \$0                      | 03/12/2018                   |

### **Notes**

A Silicon Valley hyperconverged storage startup with \$160 million in venture capital backing is setting up shop in Raleigh, with plans to grow to the triple digits by the end of the year. "This office will become pretty huge in no time," says CEO and founder Mohit Aron Monday. "I think by the end of this year, we may have 100 people or more, just at this office." So Cohesity decided to give them a home base, exploring "three or four" locations before settling on more than 22,000 square feet on Capital Center Drive.

## G1 Therapeutics

| <b><u>Industry</u></b>                                | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---|-----------------------------|------------------------|--------------------------|------------------------------|
| Advanced Manufacturing, Biotechnology/Pharmaceuticals | Expanding                   | 30                     | \$0                      | 03/14/2018                   |

### **Notes**

Research Triangle Park-based G1 Therapeutics (Nasdaq:GTHX) has netted roughly \$108 million from a public offering of the company's common stock on the heels of a big data readout. And the company will be looking to more milestones and growth in the remainder of 2018, according to CEO Dr. Mark Velleca G1's headcount is currently at about 50 employees, according to Velleca. As the company continues to advance its trio of programs and have an eye toward building out a commercial team in the future, that headcount is expected to grow by between 20 and 30 employees by the end of 2018.

## Baker Roofing

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other                  | Expanding                   | 250                    | \$0                      | 03/22/2018                   |

### **Notes**

The Town of Garner Economic Development Department is pleased to announce that Baker Roofing, the third-largest roofing company in the United States, plans to relocate its corporate headquarters to Garner, N.C. The project would bring over 250 jobs to this growing community just southeast of Raleigh. Baker intends to locate its new offices in a 170,000-square-foot, former big-box retail space on U.S. 401 (Fayetteville Road) in Garner. The renovations of its new corporate campus are estimated to be completed over the next two years, if approved.



## Dude Solutions

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | Expanding                   | 150                    | \$0                      | 03/27/2018                   |

### **Notes**

Armed with a new CEO and a new branding campaign, Cary-based facilities management software firm Dude Solutions is projecting major growth in 2018. Today, the company employs more than 600. “We’ll be tickling 750ish by the end of the year,” he projects in an interview, noting that, with “an acquisition or two,” he wouldn’t be surprised to surpass the 800-employee mark. “We’ve had really strong, organically led, good execution growth.”

## Sheetz

| <b><u>Industry</u></b>      | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|-----------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Retail, Gas Stations | Expanding                   | 117                    | \$0                      | 04/05/2018                   |

### **Notes**

The convenience store chain Sheetz will hire 117 people in the Triangle, as part of a companywide expansion of more than 2,500 full- and part-time employees. A total of 550 workers will be hired to work in the 97 stores in North Carolina. The company will have open interviews on April 11 at all 586 locations in North Carolina, Virginia, West Virginia, Maryland and Ohio. Pay for Sheetz workers ranges from base pay of \$22,000 for a store team member up to \$76,160 base pay for a store manager, in addition to benefits and a retirement account.

## Verdesian Life Sciences

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Advanced Manufacturing | Expanding                   | 10                     | \$0                      | 04/11/2018                   |

### **Notes**

Amid a steady stream of new crop technologies aimed at increasing return on investment for growers, a Cary company has stayed busy beefing up its headcount in recent months. Verdesian Life Sciences is continuing to grow its global corporate headquarters in the Triangle, CEO Kenny Avery says. The company has made close to 30 hires in the last eight months, bringing its total headcount to about 235 employees and local headcount to about 50 employees. Hires have included a chief scientific officer and soil scientists, as well as those in sales, finance, supply chain operations and marketing. “Our focus over the next six months is to continue to focus on the research and development pipeline,” Avery says, as well as making a number of hires locally for the new greenhouse space and “clearly executing” on the company’s “nutrient efficiency strategy.”

## TrialCard

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Healthcare             | Expanding                   | 400                    | \$0                      | 04/12/2018                   |

### **Notes**

Pharmaceutical services and analytics company TrialCard is expanding its operations into new space in the Triangle and adding 300 to 400 more jobs in the coming months. TrialCard CEO Mark Bouck confirms the company is moving into roughly 60,000 square feet at 3200 Gateway Centre Blvd., off of Aviation Parkway in Morrisville. The company's other Triangle locations are at Perimeter Park, Miami Boulevard and Weston Parkway, where it has call center space.

## Feelgoodz

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other                  | Expanding                   | 10                     | \$0                      | 04/12/2018                   |

### **Notes**

Raleigh-based flip-flops and sandal maker Feelgoodz is expanding its footprint to Garner. The company — which makes eco-friendly footwear, some of which are biodegradable — broke ground on a 20,000-square-foot facility in Garner this week to make room for its quickly expanding business. The warehouse, which will handle distribution and customer service, will ship to more than 1,000 retail locations nationwide. The company employs around 15 people right now, but that number should rise to around 20 to 25 once the warehouse opens near the intersection of U.S. 70 and I-40.

## Ipreo

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | Expanding                   | 250                    | \$2,100,000              | 04/24/2018                   |

### **Notes**

New York financial services and analytics firm Ipreo is doubling down on its commitment to Wake County, promising another 250 jobs and \$2.1 million in investments. In exchange, the company will receive more than \$2 million through state incentives. The company, whose expansion project was code-named "Project Basilisk," had narrowed its choices to the Triangle and Nashville, Tennessee, according to N.C. Department of Commerce spokesman David Rhoades. New jobs, according to Gov. Roy Cooper's office, will have average salaries of \$66,720. According to Macken, the company is now "just north" of 320 employees in Raleigh. Downtown Raleigh

## Nicox

| <b><u>Industry</u></b>        | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|-------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Biotechnology/Pharmaceuticals | New                         | 6                      | \$0                      | 04/25/2018                   |

### **Notes**

French pharmaceutical company Nicox has opened its new U.S. development office in Research Triangle Park, moving it from Fort Worth, Texas.

The opening of the office comes as Nicox is looking to begin phase 2 clinical studies of product candidates for glaucoma and blepharitis – an inflammation of the eyelid. In the Triangle area, Nicox was able to hire all of the team members it needed to get started within a month, says Gavin Spencer, executive vice president and chief business officer. The initial six-person team is currently housed at the North Carolina Biotechnology Center, but is scouting for permanent RTP digs.

## Marshall, Gerstein & Borun

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Law Firm        | New                         | 5                      | \$0                      | 04/26/2018                   |

### **Notes**

A roughly 100-attorney IP law firm has opened its first office outside of Chicago in Raleigh. Marshall, Gerstein & Borun has made its Raleigh debut at 555 Fayetteville St. Founded in 1955, the firm's home base is at Chicago's 110-story Willis Tower, formerly known as the Sears Tower. Aside from Elliott, MGB's managing partner Jeffrey Sharp and four additional attorneys from the firm will split their time between its Chicago and Raleigh offices. Downtown Raleigh

## Biogen

| <b><u>Industry</u></b>        | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|-------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Biotechnology/Pharmaceuticals | Expanding                   | 150                    | \$5,000,000              | 05/01/2018                   |

### **Notes**

Biotechnology giant Biogen (Nasdaq: BII) plans to hire 150 people in Research Triangle Park over the next two years for a new Global Business Services Center. According to the company, the GBS Center will support services across the company's many geographies and business units, ultimately making it easier for its employees to connect with each other and access the services they need.. To renovate space for its 30,000-square-foot GBS Center, the company said it is investing about \$5 million.

## Red Storm Entertainment

| <b><u>Industry</u></b>              | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|-------------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Interactive Digital<br>Media/Gaming | Expanding                   | 0                      | \$5,600,000              | 05/02/2018                   |

### **Notes**

Red Storm Entertainment , a video game developer in Cary is consolidating its operations in the Triangle and moving into a larger three-building office campus it purchased on Weston Parkway. Red Storm has finalized the acquisition of a 5-acre parcel with 52,711 square feet of office space, paying \$5.6 million for the Weston Office Campus. “Ubisoft’s two local North Carolina teams, Red Storm Entertainment and the NCSA Customer Relationship Center (CRC) will both be working in the Cary Campus after renovations of the property, and look forward to additional business growth over time,” Red Storm Vice President of Product Development Elizabeth Loverso stated.

## Trill

| <b><u>Industry</u></b>   | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|--|-----------------------------|------------------------|--------------------------|------------------------------|
| Financial Services,<br>Software/Information<br>Technology, Other: Start Up | Expanding                   | 5                      | \$0                      | 05/02/2018                   |

### **Notes**

Trill, a Durham AI startup with an office in San Francisco is consolidating virtually its entire operation into a new footprint in Cary – and cutting costs in the process. Akash Ganapathi, CEO of Trill, predicts the move to Cary’s Towerview Court will slash expenses by about 20 percent. Half of the team was located in San Francisco, including most of the firm’s development team. Trill’s leadership team has been operating out of American Underground in downtown Durham. Already, the majority of its team members have relocated to the new Cary office. Trill is looking for highly-skilled AI talent, pedigrees that, even in a tech-rich Triangle can be hard to come by.

## PrinterLogic

| <b><u>Industry</u></b>  | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information<br>Technology, Other: Professional<br>Services | New                         | 15                     | \$0                      | 05/03/2018                   |

### **Notes**

PrinterLogic, a pioneer in enterprise print- management software solutions, today announced it has opened its East Coast office in Cary, North Carolina to support continued growth and position more resources close to major U.S. business hubs. The company plans to ramp up hiring in the office and double its headcount there in the next 12-18 months. "PrinterLogic is thrilled to open its East Coast office in the greater Raleigh-Durham area, which provides a vibrant work environment and access to top talent," said Jonah Livingston, senior vice president of field sales. "The location suits our culture, and the corporate family vibe of PrinterLogic, perfectly. We look forward to becoming part of the greater Cary and Triangle communities."

## IBM

| <b><u>Industry</u></b>  | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---|-----------------------------|------------------------|--------------------------|------------------------------|
| Advanced Manufacturing,<br>Software/Information<br>Technology | Expanding                   | 0                      | \$0                      | 05/10/2018                   |

### **Notes**

Two years after establishing a mini innovation center on campus, IBM has selected N.C. State University for a quantum computing hub. When it's operational at Centennial Campus this fall, the QCH will join three other established university-based hubs worldwide: University of Oxford (United Kingdom), Keio University (Japan) and University of Melbourne (Australia). According to the university, the lab will give N.C. State researchers access to IBM's 20-qubit processor system. IBM expects to provide members with access to a 50-year qubit machine within a year.

## Insightsoftware

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | Expanding                   | 35                     | \$0                      | 06/14/2018                   |

### **Notes**

TA Associates has acquired Raleigh-based Global Software and Denver-based Insightsoftware.com. The two acquisitions will combine under the name Insightsoftware and be headquartered in Raleigh. Insightsoftware.com is headquartered in Denver and also has a large technology center in London. Both of those offices will remain open in addition to the Raleigh headquarters, which will see the majority of Insightsoftware's employment growth. Lipps plans to add 35 new employees, mostly tech and sales roles, during the year. Despite plans to add more employees, the company has no concrete plans to move from Global Software's current offices on Benson Drive in Raleigh.

## Red Hat, Inc.

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | Expanding                   | 0                      | \$0                      | 06/19/2018                   |

### **Notes**

Raleigh-based open-source software firm Red Hat is getting ready to expand in downtown. When Buku moves its ground-floor restaurant at Red Hat Tower from Raleigh to Cary, Red Hat is moving in, the company confirms. The Davie Street building currently hosts 2,200 of Red Hat's employees. The former restaurant space is earmarked for a specific marketing team that, companywide, has about 140 employees – though about 60 will work out of the space when it's complete. The new space doesn't necessarily mean creating more new jobs – though Red Hat is hiring, she says.

## Sensefly

| <b><u>Industry</u></b>   | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|--|-----------------------------|------------------------|--------------------------|------------------------------|
| Advanced<br>Transportation/Electric Vehicles,<br>Defense Technologies,<br>Interactive Digital<br>Media/Gaming,<br>Software/Information<br>Technology | New                         | 17                     | \$0                      | 06/20/2018                   |

### **Notes**

Swiss dronemaker SenseFly announces its pick of Raleigh for its new North American headquarters. Earlier Tuesday, senseFly announced it had relocated its North American headquarters from Washington, D.C., to Raleigh. The new senseFly office will function as its North American shipping and logistics hub, as well as host its customer service, sales and marketing teams. And the company is already making a name for itself locally, partnering with the N.C. State University-based NextGen Air Transportation Consortium. NextGen's director, Kyle Snyder, said in a prepared statement, that the organization was "looking forward to them being a major part of the state's drone ecosystem." A company spokeswoman says senseFly has 15 local employees, and has immediate plans to add two more on its customer service and satisfaction team. Its new, 7,500-square-foot office is located in south Raleigh, near the Fuquay-Varina border.

## Medfusion

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other                  | Expanding                   | 30                     | \$0                      | 06/21/2018                   |

### **Notes**

Cary-based health care information technology firm Medfusion has raised \$1.5 million in a debt financing, according to a company filing with the SEC. And the company is looking to hire. "We are investing in headcount," he says, adding that, over the next year, Medfusion will be "looking to hire approximately 20 to 30 and also investing in our products and looking to expand into new channels and new markets." According to the company, it serves 40,000 providers and 14.5 million patients. Medfusion currently employs about 80 people.



## Knock.com

| <b><u>Industry</u></b>                              | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information<br>Technology, Other: Start-Up | New                         | 4                      | \$0                      | 06/22/2018                   |

### **Notes**

A former founder of Trulia has picked the Triangle as the latest expansion site for his home trade-in startup: Knock.com. CEO Sean Black says the company now has four employees and has already begun helping customers buy new homes. Black started Knock in Atlanta as a real estate startup that buys homes for people looking to move. Before that happens, customers get an estimate from Knock on their existing home by filling out information online. Algorithms and data scientists do the rest. The company is currently operating out of the Industrious co-working space at Charter Square in downtown Raleigh and is licensed in 10 states, with launches planned for markets within those states by 2020.

## Celonis

| <b><u>Industry</u></b>             | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information<br>Technology | New                         | 0                      | \$0                      | 06/26/2018                   |

### **Notes**

Munich-based Celonis announced today that it has raised \$50 million in venture capital to turbocharge the growth of a company that has now become Europe's newest unicorn. While the company plans to hire around the world, it will open U.S. offices in Boston, Raleigh, and Miami, using the latter to target Latin American markets. It is also developing plans for Midwest and West Coast offices. Meanwhile, it has moved into a New York office that has room for up to 150 employees.

## inMotionNow, Inc.

| <b><u>Industry</u></b>                              | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information<br>Technology, Other: Start-Up | Expanding                   | 6                      | \$0                      | 06/26/2018                   |

### **Notes**

InMotionNow, a provider of creative workflow software management solutions, has added more capital, securing the backing of a New York-based private equity firm. With the funding, the Raleigh-based startup said it would hire additional workers in: Sales, Marketing, Development, Customer service. According to its LinkedIn site, InMotionNow currently has 83 employees with six current job openings. Currently located in Morrisville



## Yoshi

| <b><u>Industry</u></b>      | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|-----------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Car cleaning service | New                         | 0                      | \$0                      | 06/27/2018                   |

### **Notes**

Silicon Valley-based car maintenance service Yoshi makes its Triangle debut this week – challenging a homegrown company for your business. Yoshi, however, raised a whopping \$13.7 million Series A round earlier this year, snagging investments from industry giants General Motors and ExxonMobile. “We’re going to locations where there’s a lot of big employers,” he says. Yoshi is hiring in the region.

## Pureport

| <b><u>Industry</u></b>                           | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|--|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology, Other: Start-Up | New                         | 15                     | \$0                      | 06/27/2018                   |

### **Notes**

Two well-known names in the Triangle’s tech ecosystem, Matt Berry and Rich Lee, are teaming up to launch Pureport, a startup based in Raleigh that aims to make cloud connectivity fast, simple, and scalable through a patented hybrid cloud software platform. The pair is already assembling their team at a 9,000-square-foot office in North Hills. With 10 employees today, they’re trying to reach 25 by the end of the year.

## WakeMed/Cary Campus

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other                  | Expanding                   | 0                      | \$0                      | 06/28/2018                   |

### **Notes**

WakeMed is getting ready to anchor a new 125,000-square-foot medical office building at the Medical Park of Cary. That's as the health care organization is in the middle of a \$60 million project for two new floors and renovations at WakeMed Cary Hospital. Scottsdale, Arizona-based REIT Healthcare Trust of America (NYSE: HTA) announced plans to redevelop the existing 90,000-square-foot medical park, including construction of the new 125,000-square-foot building. Construction on the redevelopment is slated to begin next year and complete in 2021, HTS further said. Ultimately, a second phase of the project could bring the size of the medical park to about 225,000 square feet.

## Advanced Auto Parts

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other                  | Expanding                   | 0                      | \$0                      | 06/28/2018                   |

### **Notes**

Advance Auto Parts is outgrowing its existing offices in north Raleigh and has looked to downtown for more space. The car part retailer has inked a deal for just over 38,000 square feet at the Duke Energy tower at 411 Fayetteville St., a few blocks from the State Capitol and 7 miles south of its existing offices and warehouse on Millbrook Road. Advance Auto spokesman Kevin Nash wouldn't say whether the additional space means the company is hiring more employees, but did say the move will make room for marketing staff and the company's Raleigh-based IT team. Employees will be moving into the 17th and 18th floors of the building. The company has its formal headquarters in Roanoke, Virginia, although CEO Tom Greco and other high-level employees are based in Raleigh. When asked whether Greco would be moving into the new offices downtown, Nash reiterated that the space is for marketing and IT teams. Advance Auto currently owns a warehouse in north Raleigh, along with three neighboring office buildings.

## Cloud Bees

| <b><u>Industry</u></b>                           | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|--|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology, Other: Start-Up | Expanding                   | 10                     | \$0                      | 07/03/2018                   |

### **Notes**

A Silicon Valley startup with Red Hat roots just raised \$33 million – and it's hiring in Raleigh. But Raleigh's Centennial Campus, where the company opened its East Coast hub in 2016, is a growing part of the business. Earlier this year it became CloudBees' largest office in terms of headcount. Today, it has over 50 employees, more than double what it had two years ago. When the Centennial Campus location opened in 2016, an exec said it had room for 60 employees.

## Morgan Street Food Hall

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Food Retail     | New                         | 0                      | \$0                      | 07/11/2018                   |

### **Notes**

The Morgan Street Food Hall, which was set to open to the public on July 23, has delayed the grand opening until sometime in August. Similar to Napa's Oxbow Public Market or Boston's Faneuil Hall Marketplace, the extensive food court will feature over 20 vendors offering just about anything under the stars. The delay stems from renovating the historic building to house 20 separate establishments. Located in Downtown Raleigh

## Goldberg Segalla

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Lawfirm         | New                         | 6                      | \$0                      | 07/13/2018                   |

### **Notes**

A New York-based, 370-lawyer firm has opened an office in downtown Raleigh. But Goldberg Segalla's founder and managing partner, Rick Cohen, says that roots in Raleigh are part of an even bigger plan for continued growth in North Carolina. Goldberg Segalla's new Raleigh office is currently home to partners Leann Gerlach, Ben Greenberg and Gregory Horner – who all joined from Teague Campbell Dennis & Gorham back in 2016 – and three associates. The firm's new downtown Raleigh office is located in Capital Bank Plaza, 333 Fayetteville St.

## Sysdig

| <b><u>Industry</u></b>                           | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|--|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology, Other: Start-Up | New                         | 30                     | \$0                      | 07/17/2018                   |

### **Notes**

Sysdig – a container monitoring firm whose major customers include French bank Société Générale – has yet to sign the lease, but is planning to open an office in Raleigh, a space with room for 30 people. And those new hires will include a site lead, likely recruited from the existing Triangle tech scene, he says. According to a company spokeswoman, the new Raleigh office will be close to N.C. State University, but, “since the lease isn’t signed yet,” the company isn’t disclosing an exact location.

## RedZone Technologies

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | New                         | 1                      | \$0                      | 07/18/2018                   |

### **Notes**

RedZone Technologies announced the expansion of our existing enterprise to Raleigh, North Carolina to support company growth and address the increasing demand for RedZone's security solutions. We're thrilled to have Scott Granai, sgranai@redzonetech.net, join the RedZone team as Business Development Director in our new location!" Bill will also be expanding this series of strategic group events and luncheons to the Raleigh, NC region.

## AgBiome

| <b><u>Industry</u></b>                             | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|--|-----------------------------|------------------------|--------------------------|------------------------------|
| Biotechnology/Pharmaceuticals<br>, Other: Start-Up | Expanding                   | 4                      | \$0                      | 07/18/2018                   |

### **Notes**

Armed with a new \$65 million Series C funder, Research Triangle Park-based AgBiome is ready to scale. AgBiome, at just under 90 people – the bulk of which are at its RTP laboratories – will also be hiring in the coming weeks, Tomso says. Already, four open position are listed on the firm’s website.

## Qlaire

| <b><u>Industry</u></b>                       | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|--|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information<br>Technology: Start-Up | New                         | 0                      | \$0                      | 07/20/2018                   |

### **Notes**

Fast-forward to today, and Qlaire is piloting a new artificial intelligence technology at 10 sites across the globe. But, as of Monday, the AI startup calls the Triangle its home base. Amirasr says the goal is to get “away from corporate” and into its own space, possibly at Research Triangle Park’s Frontier campus. The firm is working on a business plan and is considering its options – including possibly spinning out of Mann+Hummel completely, into its own entity.

[https://www.bizjournals.com/triangle/news/2018/07/20/mann-hummel-moves-ai-startup-from-silicon-valley.html?lan=e\\_mc\\_prem&s=newsletter&ed=2018-07-20&u=bztuvXD3FvkjbZufkmoGXg0a371c68&t=1532108850&j=82811141](https://www.bizjournals.com/triangle/news/2018/07/20/mann-hummel-moves-ai-startup-from-silicon-valley.html?lan=e_mc_prem&s=newsletter&ed=2018-07-20&u=bztuvXD3FvkjbZufkmoGXg0a371c68&t=1532108850&j=82811141)

## Arch Capital

| <b><u>Industry</u></b>                  | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---|-----------------------------|------------------------|--------------------------|------------------------------|
| Financial Services, Other:<br>Insurance | New                         | 365                    | \$12,900,000             | 07/24/2018                   |

### **Notes**

An insurance company has picked Wake County over Atlanta for a new division headquarters. Insurance giant Arch Capital Services is consolidating operations into Wake County, a move that means 365 jobs in exchange for a grant worth \$6.8 million. That total includes \$1.7 million targeted to the state's utility fund, which finances rural infrastructure projects. According to the grant terms voted on Tuesday by the Economic Incentives Committee, the company will get \$584,000 in community college support. Wake County and Raleigh are offering their own incentives packages, worth nearly \$139,000 and \$187,000, respectively. The company, according to state economists, has a net benefit to North Carolina of \$3.8 million. Of the \$12.9 million the firm is investing in the project, \$8.5 million is in property construction and improvements and \$4.4 million in personal property. And, in order to get grant money, the company will have to invest a minimum of \$11.6 million.

## Dogwood State Bank

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Financial Services, Other: Bank | New                         | 25                     | \$0                      | 07/26/2018                   |

### **Notes**

A scrappy banker from Fayetteville is lining up pledges from investors to create the next Raleigh-based community bank. Called Dogwood State Bank, 50-year old Steve Jones is hoping to raise \$75 million to \$100 million to get the bank off the ground in early 2019. If all goes as planned, the new bank will start with about 25 employees next year, and grow to "between 75 and 100 workers by year five," Jones says.

## Messer Construction

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Construction    | New                         | 0                      | \$0                      | 07/30/2018                   |

### **Notes**

Messer Construction Co., the second-largest general contractor in greater Cincinnati, has opened a new office in Raleigh. The new location marks its 10th regional office. Bob Williams, vice president and region leader of the Raleigh office and operations, said in a news release that area has become "a focal point for successful growth ... with even more on the horizon." The latest Messer office is the second in North Carolina, as the company has operated out of Charlotte for the past eight years. West End-based Messer has been looking to open an office in Raleigh for the last several years. In the past six months, employees living in Raleigh and surrounding areas have been working to build relationships with the subcontractor and business community. Messer signed a lease for office space in Wade Park in June.

## Oak Steakhouse

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other                  | New                         | 0                      | \$0                      | 08/02/2018                   |

### **Notes**

A new steakhouse has signed on to fill one of the retail spaces below the new 18-story The Dillon tower in downtown Raleigh.

Oak Steakhouse, a concept from the Indigo Road Hospitality Group, is expected to open in early 2019, the company announced. The Raleigh restaurant will be its fifth location, and its second in North Carolina.

## TrialCard

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Healthcare             | Expanding                   | 500                    | \$0                      | 08/06/2018                   |

### **Notes**

A pharma-focused technology firm is nearly doubling its presence in Morrisville – a move that means an additional 500 jobs by January.

In an announcement Monday, pharmaceutical services and analytics firm TrialCard Incorporated says its expansion comes from its selection “to become the new hub provider for a leading pharmaceutical manufacturer.”

Bouck says the new 60,000-square-foot “patient contact center” opening its doors next week on Aviation Parkway is part of TrialCard’s specialty hub services division.

## Sigora Solar

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Solar/Renewable Energy | New                         | 75                     | \$0                      | 08/07/2018                   |

### **Notes**

Sigora Solar, Virginia’s largest homegrown solar panel provider, is bringing its unique business model and new jobs to the Research Triangle in North Carolina. The company expects to create 75 new jobs in the Raleigh area during its first year of operation.

Sigora Solar is currently hiring in North Carolina and expects to create up to 75 jobs in the first year of operation in the Raleigh Durham area. Available positions include sales, installation, and administration positions. Its North Carolina headquarters will be located at 7200 Creedmoor Rd.

## Even

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | New                         | 20                     | \$0                      | 08/09/2018                   |

### **Notes**

Fueled by a Walmart contract and a recent \$40 million funder, Oakland, California-based Even is expanding to Raleigh, picking the city over Atlanta and Tampa for its new East Coast headquarters.

By the end of the year, Even expects to have 20 people working in Raleigh.

Right now, it's operating out of Industrious. But plans are underway to find its own office in the near future.

## Amazon Distribution Center

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: TBD             | New                         | 1,500                  | \$200,000,000            | 08/10/2018                   |

### **Notes**

It's official: Project Axis, a four-story 2.6 million-square-foot high-tech fulfillment center at the old ConAgra site in Garner, has been identified as Seattle e-retailer Amazon (Nasdaq: AMZN).

Economic Development Director Joseph Stallings said the project means 1,500 jobs, \$200 million in investment and \$45 million in annual payroll. The giant distribution center is planned for what used to be the ConAgra Slim Jim site on Jones Sausage Road.



## Improved Nature

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Food Processing | Expanding                   | 15                     | \$0                      | 08/15/2018                   |

### **Notes**

Improved Nature, which manufactures meat substitution products, is expanding in sales and marketing, a move that could increase the 15-person headcount to 30 in the coming months.

Hawkins says plans for the larger manufacturing facility are early. His team is looking at sites, and has even considered land adjacent to where Amazon will soon erect its 1,500-job fulfillment center on Jones Sausage Road.

At the company's current 30,000-square-foot facility, it's producing 10 pounds of dry product a minute, which "hydrates up to four times its weight in water and flavoring," Hawkins says.

## Epic Games

| <b><u>Industry</u></b>           | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|----------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Interactive Digital Media/Gaming | Expanding                   | 76                     | \$0                      | 08/29/2018                   |

### **Notes**

Amid its recent "Fortnite" success, Epic Games is plotting a major expansion at its Cary headquarters - complete with a two-story pedestrian bridge. That's according to new documents filed with the state of North Carolina this month. They offer details about the project, which is to "accommodate anticipated staff growth." Through a spokeswoman, Epic Games declined to provide additional details on its growth plans, but a site plan filed with a water permit application calls for a three-story, 93,000-square-foot office building. A two-story "conditioned bridge connection" to its existing building is also included in the plan, for a total building square footage of 108,300. The conceptual plan, prepared by McAdams Company of Durham, does not note how many jobs might be created at the site, but it does call for 370 new parking spaces. The company has more than 300 local employees and more than 100 job openings on its website - including 76 open North Carolina positions.



## BMC Stock Holdings Inc.

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other                  | Expanding                   | 0                      | \$0                      | 09/01/2018                   |

### **Notes**

Three years after acquiring Raleigh's Stock Building Supply Holdings in a \$1.5 billion all-stock deal, Atlanta-based building products giant BMC Stock Holdings Inc. (Nasdaq: BMCH) is relocating its headquarters to Raleigh. BMC said it will relocate its headquarters and the office of the CEO to the company's existing offices in Raleigh effective Sept. 30.

## Redhill Biopharma Ltd.

| <b><u>Industry</u></b>                                   | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|--|-----------------------------|------------------------|--------------------------|------------------------------|
| Advanced Manufacturing,<br>Biotechnology/Pharmaceuticals | Expanding                   | 0                      | \$0                      | 09/04/2018                   |

### **Notes**

If all goes as planned, RedHill Biopharma (Nasdaq: RDHL) plans to increase its Raleigh sales team "by a significant number" next year. Ben-Asher says the RedHill's Raleigh-based commercial operation has a "strong, focused and highly motivated sales force of 40," focused on promoting four gastrointestinal (GI) products across the United States. And the company is in discussions on promoting additional products, "including some with very meaningful revenues already," he says. "We are doing our best to secure the best possible deal," he notes, adding that the firm is looking to increase its sales force "overtime."

## Pendo

| <b><u>Industry</u></b>             | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information<br>Technology | Expanding                   | 16                     | \$0                      | 09/12/2018                   |

### **Notes**

Pendo has now raised more than \$100 million to support its drive continuing growth, and plans to double headcount this year are well underway with the spokesperson saying it has 228 employees with 161 of those based in Raleigh. Jobs continue to be available at Pendo with 16 positions – all in Raleigh – currently listed at its LinkedIn site. Currently located in Downtown Raleigh

## Sysdig

| <b><u>Industry</u></b>                              | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information<br>Technology, Other: Start-Up | Expanding                   | 30                     | \$0                      | 09/13/2018                   |

### **Notes**

In an interview Wednesday, CEO Suresh Vasudevan says to expect more Raleigh hires – and soon. Right now, the team is at more than a dozen employees, and growing. “When we started, we thought that, in a year, we’ll probably get up to 30 employees,” he says. “At the pace that we’re going, I don’t think it will be more than a few months before we hit that mark, and what’s interesting is, it’s not just engineering. It’s support. It’s inside sales.” “I expect Raleigh will be well past the doubling mark in a few months,” he says, declining to give specifics. And that could mean expansions in Raleigh. “I’m pretty certain we’ll need lots of space.” According to a company spokeswoman, the new Raleigh office will be close to N.C. State University

## Relias Learning

| <b><u>Industry</u></b>             | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information<br>Technology | Expanding                   | 100                    | \$0                      | 09/17/2018                   |

### **Notes**

Relias announced Monday that it has acquired the health care division of OnCourse, a 60-year-old company based in Brookfield, Wisconsin. Triandiflou said Relias currently has around 700 employees, with about 450 of those in Cary. OnCourse overall has about 400 employees, about half in health care. “We’ll take on the majority of them,” Triandiflou said. “We expect we’ll add 50-100 jobs in Cary.”

## Implus Corp.

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other                  | Expanding                   | 0                      | \$0                      | 09/18/2018                   |

### **Notes**

Athletic accessory manufacturer Implus is expanding its footprint in the Triangle, leasing nearly 294,000 square feet of warehouse space in Clayton. The Durham-headquartered company, whose portfolio includes foot care and fitness brands such as Yaktrax, TriggerPoint and FuelBelt, didn’t return a request to comment on the move, which was disclosed Tuesday by real estate firm Foundry Commercial. According to Foundry, the Implus deal puts the 706,405-square-foot Carolinas Distribution Center on Clayton’s Shotwell Road at full capacity.

## Indigo Agriculture

| <b><u>Industry</u></b>        | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|-------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Biotechnology/Pharmaceuticals | Expanding                   | 0                      | \$0                      | 09/19/2018                   |

### **Notes**

Boston-based Indigo Agriculture, which has an expanding facility in Research Triangle Park, has launched an online grain sales platform called MarketPlace that is supported by the closing of a \$250 million Series E round of financing. Indigo employs more than 350 people, including 15 at its temporary RTP office and lab space on Laboratory Drive. It is working to build out new Indigo RTP labs, approximately 24,000 square feet of greenhouses, labs and offices, which it expects to occupy by November. "The RTP office is focused on addressing biotic stresses in agriculture, such as pests and disease stress, which affect global growers," said Allie Evarts, Indigo's PR spokesperson, in an interview with NCBiotech.

## WalkMe

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | Expanding                   | 0                      | \$0                      | 09/20/2018                   |

### **Notes**

A \$40 million funder will accelerate a San Francisco-based software firm's growth in Raleigh. "It looks like we're going to continue growing as a company and, specifically with Raleigh, we are now more aggressive than we were before," Sweary says. "The entire company is growing. Rising water lifts all boats." And in 2019, Sweary expects the count to grow by 50 to 100 percent. He says WalkMe, which recently moved into new space downtown, may find itself on another real estate search in Raleigh to accommodate the growing headcount.

## Workplace Options

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Insurance       | Expanding                   | 100                    | \$13,000,000             | 09/24/2018                   |

### **Notes**

A fast-growing employee wellness company in Raleigh has plans to expand its current campus on Highwoods Boulevard and is closing on another office building across the street. When construction is complete, Workplace Options CEO Dean Debnam estimates the expansion will result in another 100 new jobs for the company's Raleigh operations. Debnam estimates construction will cost at least \$10 million, with another \$2 million to \$3 million being spent on upfits to the interior. Workplace Options' current job count is about 700 globally, with 400 of those employees working in Raleigh. The new building is being constructed on the footprint of the old, allowing some of the IT infrastructure to remain intact, including the fiber optic network previously installed by Debnam.

## Duluth Trading Co.

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other                  | New                         | 0                      | \$0                      | 09/25/2018                   |

### **Notes**

Duluth Trading Co. plans to open a new location in 11,000 square feet at the Crossroads Plaza shopping center, just south of the intersection of I-40 and I-440, according to the company. Duluth Trading Co. officials declined to comment on specifics of the decision to expand to Cary, other than to say the opening is scheduled for the fourth quarter of the 2018 fiscal year. Job postings state that employment begins Oct. 9.

## Pinnacle Financial Partners

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Financial Services     | Expanding                   | 1                      | \$0                      | 09/26/2018                   |

### **Notes**

More than a year after buying Bank of North Carolina and solidifying its Raleigh presence on Glenwood Avenue, \$24 billion-asset Pinnacle Financial Partners is expanding its wealth management business to the Triangle. Right now, Crenshaw is looking to add at least one more person to the Triangle team. But if all goes as Crenshaw and his new employer are anticipating, the Triangle operation could get even bigger.

## AtWork Group

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other                  | Expanding                   | 0                      | \$0                      | 10/01/2018                   |

### **Notes**

AtWork Group, a rapidly growing national staffing franchise announced today the opening of its new office in Knightdale, North Carolina, extending the company's reach within the greater Raleigh, North Carolina area. The franchise location is owned and operated by the mother and son team of Stephanie Avery and William Boyd and will offer staffing solutions to Southeast Raleigh, Garner, Knightdale, and surrounding communities.

## Prometheus Group

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | Expanding                   | 30                     | \$0                      | 10/02/2018                   |

### **Notes**

Software company Prometheus Group – recently named among the 50 fastest-growing Triangle companies of 2018 – announced early Tuesday that it has acquired Ottawa-based Solufy Information Technologies and Colorado-based DataSplice LLC in separate transactions. The move brings Prometheus to more than 300 employees, half of which are in Raleigh, says CEO Eric Huang in an interview. The goal is to add 30 people in Raleigh by the end of the year, “but if we could find 50 people, that would be amazing,” he says.

## IAT Insurance Group, Inc.

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Financial Services     | Expanding                   | 0                      | \$0                      | 10/16/2018                   |

### **Notes**

Construction has begun on North Hills' newest tower before developer Kane Realty Corp. has a single tenant lined up for the building, but one company is close to signing a lease. IAT Insurance Group, currently headquartered on Oberlin Road, is finalizing a deal to take a chunk of space in the 328,000-square-foot office building, according to sources with knowledge of the deal. The company provides a variety of property casualty insurance products and has been growing, most recently with the acquisition earlier this year of IFIC Surety Group and its 200 employees.

## Capital Bank

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other                  | Expanding                   | 50                     | \$0                      | 10/22/2018                   |

### **Notes**

The bank, recently acquired by First Tennessee parent First Horizon National Corporation, just announced its Raleigh headquarters is moving to the 10-story One Glenwood tower. The Tennessee bank plans to lease the seventh and eighth floors, at more than 50,000 square feet. And the lease includes signage on the building. The building will accommodate the existing workforce, with room to hire about 50 additional employees – a total of 100 people in the new headquarters, she says. New jobs will “be across all lines of business,” from commercial banking to business banking to IT, she says.

## Ferguson

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other                  | Expanding                   | 0                      | \$2,000,000              | 11/06/2018                   |

### **Notes**

A building materials wholesaler is working on plans to build a new distribution hub that would service the company's Raleigh locations. Ferguson Enterprises says it plans to construct a 100,000-square-foot shipping center in Holly Springs, according to a third quarter earnings call.

The company bought the land from two different owners for a total of nearly \$2 million, according to county records.

## Delta Air Lines

| <b><u>Industry</u></b>                       | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|--|-----------------------------|------------------------|--------------------------|------------------------------|
| Advanced<br>Transportation/Electric Vehicles | Expanding                   | 70                     | \$0                      | 11/08/2018                   |

### **Notes**

Delta Air Lines is hiring – switching from an outside contractor to internal staff for "below-wing" operations at Raleigh-Durham International Airport. According to a Delta spokeswoman, the move creates 70 full-time, below-wing jobs at RDU, along with additional part-time "ready reserve" positions. Delta Global Services employees already working on the ramp at RDU will be given preferential consideration above other external candidates.

## Accuro

| <b><u>Industry</u></b>     | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|----------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Employment Services | Expanding                   | 400                    | \$0                      | 11/09/2018                   |

### **Notes**

How many employees do you plan to hire in the next 12 months? 400.

## Carolina Restoration Services of N.C.

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Construction    | Expanding                   | 15                     | \$0                      | 11/09/2018                   |

### **Notes**

How many employees do you plan to hire in the next 12 months? We anticipate hiring approximately 15 additional employees over the next 12 months.

## Inserv Corporation

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other                  | Expanding                   | 40                     | \$0                      | 11/09/2018                   |

### **Notes**

How many employees do you plan to hire in the next 12 months? 30 to 40

## Personify

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Recruitment     | Expanding                   | 50                     | \$0                      | 11/09/2018                   |

### **Notes**

How many employees do you plan to hire in the next 12 months? We plan to hire 50 new employees over the next 12 months

## Precision Walls

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Construction    | Expanding                   | 150                    | \$0                      | 11/09/2018                   |

### **Notes**

How many employees do you plan to hire in the next 12 months? 150

## Netserative

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | Expanding                   | 20                     | \$0                      | 11/09/2018                   |

### **Notes**

How many employees do you plan to hire in the next 12 months? We currently have approximately 20 roles open, across a variety of functions, from engineering to sales to fast-moving management.

## MyComputerCareer

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | Expanding                   | 300                    | \$0                      | 11/09/2018                   |

### **Notes**

How many employees do you plan to hire in the next 12 months? At least 300.

## Captrust

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Financial Services     | Expanding                   | 100                    | \$0                      | 11/09/2018                   |

### **Notes**

How many employees do you plan to hire in the next 12 months? We estimate that we will hire around 100 people in the next year.

## Calyx Engineers and Consultants

| <b><u>Industry</u></b>   | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|--------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Civil Engineering | Expanding                   | 30                     | \$0                      | 11/09/2018                   |

### **Notes**

How many employees do you plan to hire in the next 12 months? We are finalizing the projections now, but we could be looking at upward of 30.



## Bulk TV & Internet

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Electronics     | Expanding                   | 20                     | \$0                      | 11/09/2018                   |

### **Notes**

How many employees do you plan to hire in the next 12 months? An additional 15-20 employees.

## Captive-Aire Systems

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other                  | Expanding                   | 100                    | \$0                      | 11/09/2018                   |

### **Notes**

How many employees do you plan to hire in the next 12 months? 100.

## PMC Commercial Interiors

| <b><u>Industry</u></b>              | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|-------------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Office Furniture & Equipment | Expanding                   | 15                     | \$0                      | 11/09/2018                   |

### **Notes**

How many employees do you plan to hire in the next 12 months? We anticipate an additional 15 people if demand continues as forecasted.

## Synchrologistics

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Logistics       | Expanding                   | 20                     | \$0                      | 11/09/2018                   |

### **Notes**

How many employees do you plan to hire in the next 12 months? 20.

## Alliance of Professionals & Consultants Inc.

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other                  | Expanding                   | 450                    | \$0                      | 11/09/2018                   |

### **Notes**

How many employees do you plan to hire in the next 12 months? APC plans on hiring over 450 individuals in 2019.

## d-Wise Technologies

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | Expanding                   | 20                     | \$0                      | 11/09/2018                   |

### **Notes**

How many employees do you plan to hire in the next 12 months? D-wise plans to hire 20 new employees in the next 12 months

## Consolidated Asset Recovery System

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | Expanding                   | 15                     | \$0                      | 11/09/2018                   |

### **Notes**

How many employees do you plan to hire in the next 12 months? 10-15.

## Anexio

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | Expanding                   | 20                     | \$0                      | 11/09/2018                   |

### **Notes**

How many employees do you plan to hire in the next 12 months? 18-20 across all markets.

## TriMark Digital

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | Expanding                   | 10                     | \$0                      | 11/09/2018                   |

### **Notes**

How many employees do you plan to hire in the next 12 months? We will hire as many employees as necessary to ensure our campaign performance expectations are maintained. We project 10 new hires will join our team throughout 2019. We anticipate our headcount ranging between 70-75 professionals by the end of 2019.

## Advanced Exterior Systems

| <b><u>Industry</u></b>         | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|--------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Commercial Construction | Expanding                   | 20                     | \$0                      | 11/09/2018                   |

### **Notes**

How many employees do you plan to hire in the next 12 months? 20.

## Professional Builders Supply

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Builder Supply  | Expanding                   | 40                     | \$0                      | 11/09/2018                   |

### **Notes**

How many employees do you plan to hire in the next 12 months? 30-40.

## Mako Medical Laboratories

| <b><u>Industry</u></b>        | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|-------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Biotechnology/Pharmaceuticals | Expanding                   | 200                    | \$0                      | 11/09/2018                   |

### **Notes**

"At our current rate, we should add more than 200 new employees."

## ImageQuix

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | Expanding                   | 20                     | \$0                      | 11/14/2018                   |

### **Notes**

With a buyout by a California private equity firm, another technology firm has picked Raleigh for its new headquarters. Software firm ImageQuix, which previously split its operation between offices in Cary and Greenville, South Carolina, is being acquired by Alpine SG. And, fueled by its new parent's wallet, it's moving into a new, centralized headquarters in Raleigh. "I think this time next year, we'll be close to 20," he says. He sees the company quickly outgrowing its 1,100-square-foot office in Raleigh, and is already in talks with the landlord about additional space.

## Riccobene Family Dentistry

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other                  | Expanding                   | 100                    | \$0                      | 11/16/2018                   |

### **Notes**

Triangle Business Journal recently unveiled its annual list of the 50 fastest-growing private companies in the area. And one of the more exciting parts of compiling profiles on the winners is discovering how many jobs these companies are planning to fill in the next 12 months. They plan to continue to expand their team by adding 100 new jobs over the next 12 months.

## Prometheus Group

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | Expanding                   | 50                     | \$0                      | 11/16/2018                   |

### **Notes**

Triangle Business Journal recently unveiled its annual list of the 50 fastest-growing private companies in the area. And one of the more exciting parts of compiling profiles on the winners is discovering how many jobs these companies are planning to fill in the next 12 months. They plan to continue to expand their team by adding 50 new jobs over the next 12 months.

## Avista Pharma Solutions

| <b><u>Industry</u></b>                                   | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|--|-----------------------------|------------------------|--------------------------|------------------------------|
| Advanced Manufacturing,<br>Biotechnology/Pharmaceuticals | Expanding                   | 50                     | \$0                      | 11/16/2018                   |

### **Notes**

Triangle Business Journal recently unveiled its annual list of the 50 fastest-growing private companies in the area. And one of the more exciting parts of compiling profiles on the winners is discovering how many jobs these companies are planning to fill in the next 12 months. They plan to continue to expand their team by adding 50 new jobs over the next 12 months

## National Coatings

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other                  | Expanding                   | 52                     | \$0                      | 11/16/2018                   |

### **Notes**

Triangle Business Journal recently unveiled its annual list of the 50 fastest-growing private companies in the area. And one of the more exciting parts of compiling profiles on the winners is discovering how many jobs these companies are planning to fill in the next 12 months. They plan to continue to expand their team by adding 52 new jobs over the next 12 months

## McAdams Company

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Engineering     | Expanding                   | 60                     | \$0                      | 11/16/2018                   |

### **Notes**

Triangle Business Journal recently unveiled its annual list of the 50 fastest-growing private companies in the area. And one of the more exciting parts of compiling profiles on the winners is discovering how many jobs these companies are planning to fill in the next 12 months. They plan to continue to expand their team by adding 60 new jobs over the next 12 months.

## ATI Industrial Automation

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Advanced Manufacturing | Expanding                   | 50                     | \$0                      | 11/16/2018                   |

### **Notes**

Triangle Business Journal recently unveiled its annual list of the 50 fastest-growing private companies in the area. And one of the more exciting parts of compiling profiles on the winners is discovering how many jobs these companies are planning to fill in the next 12 months. They plan to continue to expand their team by adding 50 new jobs over the next 12 months

## Seqirus

| <b><u>Industry</u></b>                                   | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|--|-----------------------------|------------------------|--------------------------|------------------------------|
| Advanced Manufacturing,<br>Biotechnology/Pharmaceuticals | Expanding                   | 120                    | \$140,000,000            | 11/16/2018                   |

### **Notes**

Less than a year after announcing a \$9 million expansion at its Holly Springs facility, Seqirus is at it again – but this time with an expansion at the operation that tops \$140 million. Seqirus is breaking ground Friday morning on one of its largest corporate investments to-date. According to Chad Salisbury, the site lead for facility in Holly Springs, the expansion was precipitated by continually increasing demand for its flu vaccines – particularly its prefilled product. The expansion will bring the facilities to 475,000 square feet at the 185-acre site. The development is expected to bring approximately 120 jobs to the facility within the next three years, adding to the current workforce of 550 full-time employees and 150 contractors.

## Access Staffing

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other                  | New                         | 0                      | \$0                      | 11/22/2018                   |

### **Notes**

Plans to expand to the Raleigh and Charlotte areas were spurred from strong client activity moving to both regions. The RTP and Charlotte territories will be the base for continued growth of Access' clients on all fronts including providing strategic partnership and talent resource services for technology, accounting, office support and healthcare industries. Access Staffing is providing their full range of staffing services to clients in these areas including direct hire, temporary placement, contract, retained search and payroll.

## Advanced Auto Parts

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other                  | Expanding                   | 435                    | \$5,500,000              | 11/28/2018                   |

### **Notes**

After years of becoming more Raleigh centric, Advance Auto Parts has officially made the City of Oaks its corporate headquarters, but only after receiving a \$12 million incentive package from state and local governments. In addition to moving its corporate headquarters from Roanoke, Va., to Raleigh, the company plans to invest \$5.5 million here and create 435 new jobs over five years. The average annual wage for those jobs will be \$106,000. The average annual wage in Wake County is \$56,245. The 435 jobs will be based at the company's corporate campus on Millbrook Road and in the Duke Energy tower in downtown Raleigh, where its digital marketing team is located.

## Pendo

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | Expanding                   | 590                    | \$34,500,000             | 12/03/2018                   |

### **Notes**

A fast-growing Raleigh startup is looking to make its mark on the city with a new headquarters building and 590 new jobs. Cloud technology company Pendo plans to add the new employees over the next five years, as part of a state incentive package awarded Monday that totals nearly \$11 million. The average wages of the added jobs will be \$86,824, well above the average Wake County wage of \$56,245. The state incentive package comes with the stipulation that Pendo make a capital investment of \$34.56 million for the project by the end of 2021.

## Tenedor

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Restaurant      | New                         | 0                      | \$0                      | 12/14/2018                   |

### **Notes**

Tenedor, which opened at the end of November. It is a neighborhood taqueria that focuses on fast, fresh Latin fare consisting of family recipes mated with secret sauces and seasonings. They are located in Raleigh just outside of 440 on New Bern Avenue/Hwy. 64.

## Bandwidth

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | Expanding                   | 0                      | \$0                      | 01/07/2019                   |

### **Notes**

Raleigh communications technology firm Bandwidth is expanding at N.C. State University's Centennial Campus. Executives couldn't be reached Monday to comment on the move, which comes about a year after the company's public market debut. But the firm, which occupies a pair of buildings at the office park, is adding an additional 30,000 square feet of space to its 128,000-square-foot lease at the Venture III building, starting April 1, according to a securities filing.

## Wine & Design

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Food & Drink    | Expanding                   | 0                      | \$0                      | 01/07/2019                   |

### **Notes**

A year and a half after its appearance on "Shark Tank," Raleigh-based "paint-and-sip" Wine & Design is planning a new headquarters at Union Station.

The startup, headed by Harriet Mills, has reached a tentative deal with the city to lease the upper mezzanine of the downtown train station, about 2,700 square feet.

## FUJIFILM Diosynth Biotechnologies

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | Expanding                   | 100                    | \$90,000,000             | 01/08/2019                   |

### **Notes**

Fujifilm Corp. will expand its biomanufacturing facilities in Morrisville and add about 100 new employees as part of a \$90 million investment in its contract development and manufacturing organization (CDMO) business to meet growing customer demand for biopharmaceuticals.

The expansion will increase cell culture manufacturing capacity by about 25 percent and microbial capacity by about 50 percent at the Fujifilm Diosynth Biotechnologies plant at 101 J. Morris Commons Lane in Morrisville. It will include the addition of 2,000-liter single-use cell culture manufacturing trains, cell culture purification suites and new microbial recovery suites.



## Wegmans

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Retail Grocer   | New                         | 150                    | \$0                      | 01/08/2019                   |

### **Notes**

Wegmans has begun the process of finding 475 employees to staff the grocery chain's new location on Wake Forest Road in Raleigh, expected to open in the fall.

The store, part of Wegmans' growing footprint in the Southeast, is one of five being planned in the Triangle and is on track to be the first to open, according to an announcement from the company.

Of the new jobs created at the Wegmans location, 150 will be full-time and a majority will be local hires, according to the company. When complete, the grocery store will total 104,000 square feet and anchor the larger Midtown East Shopping Center, being built by Regency Centers.

## Bayer CropScience LP

| <b><u>Industry</u></b>        | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|-------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Biotechnology/Pharmaceuticals | Expanding                   | 0                      | \$0                      | 01/11/2019                   |

### **Notes**

Having divested the bulk of its remaining Research Triangle Park footprint to BASF following its \$63 billion combination with Monsanto last year, Bayer has relocated its Environmental Science U.S. headquarters to Cary's Centre Green Office Park, a spokesman confirms Friday.

## Egnyte

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | Expanding                   | 90                     | \$0                      | 01/30/2019                   |

### **Notes**

Silicon Valley-based Egnyte is expanding its footprint in Raleigh with a new 17,500-square-foot office space at PNC Plaza, laying the groundwork for growth at the virtual storage startup.

The new space will allow Egnyte to grow its workforce to more than 100 employees by the end of 2019, Egnyte spokesman Colin Jordan writes in an email.

## Analog Devices

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other                  | Expanding                   | 0                      | \$0                      | 02/06/2019                   |

### **Notes**

Feb 6, 2019--Analog Devices, Inc. (ADI) today announced it is expanding its Raleigh, NC office and has moved to The Dillon in downtown Raleigh's growing Warehouse District. The Raleigh office is an ADI Center of Excellence focused on researching and developing the software-defined radio (SDR) systems that underpin modern wireless communication systems and infrastructures, including 5G networks. The Raleigh office has doubled in size over the past five years and this move facilitates the office's continued growth by accommodating more than 120 employees.

Occupying 24,000 sq. ft. in The Dillon, ADI's new office is significantly larger than its previous location and is conveniently located to major highways, Union Station, downtown Raleigh, and the numerous amenities of the vibrant Warehouse District.

## Gonza Tacos y Tequila

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Food            | Expanding                   | 0                      | \$0                      | 02/15/2019                   |

### **Notes**

The founders of Gonza Tacos y Tequila have plans for a brand new venture that will open in the fall of 2019 – a Latin explosion! Gonza Salamanca and Carlos Rodriguez will be opening Macondo Latin Cuisine inside the Sojourn Glenwood Place Apartments in Raleigh.

## Trophy Brewing Company

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Brewery         | Expanding                   | 0                      | \$0                      | 03/01/2019                   |

### **Notes**

That location is expanding as the brewery will move all its foeders and puncheons to give its sour and wild beer project a permanent home. The expansion will offer more seating and an expanded kitchen. Co-owner Chris Powers is hoping the expansion opens in October.

## Collectis SA

| <b><u>Industry</u></b>   | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|--|-----------------------------|------------------------|--------------------------|------------------------------|
| Advanced Manufacturing,<br>Advanced Medical Technologies,<br>Biotechnology/Pharmaceuticals | New                         | 200                    | \$68,600,000             | 03/07/2019                   |

### **Notes**

Collectis, a french biopharmaceutical company that uses gene-editing technology to develop cancer treatments, plans to create 200 jobs in Raleigh in exchange for more than \$4 million in incentives. The French company, plans to set up a manufacturing facility at the Sumner Business Park in North Raleigh by the end of 2022 and invest nearly \$69 million in its facility. This will be the company's first North American manufacturing operation. Collectis will create a variety of positions in Wake County, including scientists, engineers, analysts, manufacturing and operations personnel. Salaries for the new positions will average \$100,823, which is higher than the current Wake County average wage of \$58,138. North Carolina's incentive was worth around \$2.4 million, while the city of Raleigh and Wake County chipped in an additional \$1.6 million worth of incentives. <https://www.bizjournals.com/triangle/news/2019/03/07/cancer-research-firms-expansion-to-bring-200-jobs.html>

## Burial Beer Co.

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Retail          | Expanding                   | 0                      | \$0                      | 03/12/2019                   |

### **Notes**

Burial announced Monday on its Instagram page that it already has outgrown its popular beer-only bar at Transfer Co. Food Hall and would take over the adjacent space. The new space adds 1,400 square feet, bringing the total to about 2,000 square feet, and will connect to the rest of the food hall, co-owner Jess Reiser said Tuesday in an interview.

## Issuer Direct

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | Expanding                   | 10                     | \$0                      | 03/15/2019                   |

### **Notes**

Morrisville-based communications and compliance firm Issuer Direct Corporation has tapped downtown Raleigh for its new headquarters.

The company is moving its corporate offices to a 10,000-square-foot space at downtown Raleigh's One Glenwood building.

Issuer Direct has been steadily growing - both organically and through acquisitions - filling its Morrisville office to capacity. With its 90-person headcount expected to reach triple digits by year-end, Issuer Direct has been assessing its options for eight months, says CEO Brian Balbirnie.

## Chiesi USA

| <b><u>Industry</u></b>                                | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---|-----------------------------|------------------------|--------------------------|------------------------------|
| Advanced Manufacturing, Biotechnology/Pharmaceuticals | Expanding                   | 150                    | \$0                      | 03/18/2019                   |

### **Notes**

Chiesi's recent move to a new headquarters in Cary was to accommodate that growth but the company's CEO expects it will outgrow the space within a handful of years.

This month, Chiesi USA and took over the fifth and sixth floors of Regency Woods II, a corporate office building in Cary. Prior to the move, the company occupied space off Crescent Green also in Cary, with staff spread across separate offices.

According to McBean, the company currently employs 300, with 147 physically located in the Triangle headquarters. The rest work in the field throughout the country. He said the new building has the potential to house about 300, leaving room for the company to almost double the workforce — an event McBean expects to happen in a short time.

## Marvell Technology

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | New                         | 110                    | \$0                      | 03/20/2019                   |

### **Notes**

Quietly, publicly traded semiconductor firm Marvell Technology (Nasdaq; MRVL) is building a research and development team in the Triangle.

Right now, the "center" is a local team of about 40, working from temporary locations. But soon, aided by the demand from the 5G shift, the company could be at up to 150 employees at the new Triangle research center, says Raghav Hussain, executive vice president and chief strategy officer.

## Bluebird Bio

| <b><u>Industry</u></b>                                | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---|-----------------------------|------------------------|--------------------------|------------------------------|
| Advanced Manufacturing, Biotechnology/Pharmaceuticals | Expanding                   | 50                     | \$0                      | 03/25/2019                   |

### **Notes**

On Friday, Bluebird (Nasdaq: BLUE) executives – along with Gov. Roy Cooper and Secretary of Commerce Tony Copeland – officially opened the 125,000-square-foot manufacturing facility in Durham. The company, which is developing a pipeline of gene therapy products for the treatment of genetic diseases and cancer, purchased the facility in late 2017 for \$11.7 million

CEO Nick Leschly said Bluebird Bio has hired about 50 for the site. As operations ramp up, he expects that number to expand to at least 70 by the end of the year. He said the company has already invested \$80 million into operations at the site – which he expects to continue growing.

## HZO

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Advanced Manufacturing | New                         | 500                    | \$0                      | 03/26/2019                   |

### **Notes**

A manufacturer whose waterproofing technology is already featured on big name products from brands such as Nike, Motorola and Dell is relocating its headquarters from Salt Lake City, Utah to Morrisville – a move that could mean 500 jobs in the next four years.

Initially, it means Utah's HZO will be relocating 50 jobs to the new Morrisville facility.

And it's the area's rich engineering talent pool that won HZO's interest over other locations on the east coast, he says.

## Zaloni

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | Expanding                   | 20                     | \$0                      | 03/26/2019                   |

### **Notes**

A Durham analytics management company, whose customers include Verizon and UnitedHealth Group, has a new headquarters at Research Triangle Park's Frontier campus.

And Zaloni, led by CEO Ben Sharma, is ready to add to its growing team.

The new space – more than 10,000-square-feet at the 600 Frontier building – has room to grow, says Sharma in an interview.

Zaloni has more than 45 people in Durham, part of a global headcount of 180. And it plans to hire “15 to 20” additional local employees this year – in everything from engineering to sales to marketing roles, he says.

## Spirit Airlines

| <b><u>Industry</u></b>                    | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---|-----------------------------|------------------------|--------------------------|------------------------------|
| Advanced Transportation/Electric Vehicles | New                         | 70                     | \$0                      | 03/28/2019                   |

### **Notes**

Spirit Airlines is holding job fair ahead of its May 2 launch at the Raleigh-Durham International Airport.

The airline is working to fill 70 new positions.

Spirit Airlines is looking for applicants willing to pay attention to detail and learn airline ground operations.

## Shake Shack

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Retail          | New                         | 0                      | \$0                      | 03/28/2019                   |

### **Notes**

If you are a New Yorker, you probably have paid a visit to the popular burger chain Shake Shack. With more than 200-plus locations worldwide, the chain is coming to the Triangle with its first location inside Cary's Waverly Place.

Shake Shack touts its critically acclaimed "roadside" burger made with 100 percent all-natural Angus beef – as well as chicken sandwiches and riddled flat-top hot dogs.

Shake Shack will operate out of 3,781 square feet of space inside with an adjacent outdoor patio. And in keeping with the chain's commitment to eco-friendly construction, the Cary location is using recycled and sustainable materials, company states.

## T.A. Loving

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Other: Construction    | Expanding                   | 5                      | \$0                      | 03/29/2019                   |

### **Notes**

-T.A. Loving Company, a longstanding leader in commercial construction throughout the southeast, announced today the opening of the new office in downtown Raleigh at 3600 Glenwood Avenue. The new office will be a hub for the company's expanding portfolio of work throughout the Triangle region. Vice President Ken Gerrard will run day-to-day operations and expand staff over the coming year.

The new office is scheduled to open in late April and will include several new hires. The new positions will include a marketing coordinator, project managers, administrative personnel, estimators and a preconstruction leader.



## Spark Power

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Smart Grid, Other: Headquarters | New                         | 0                      | \$0                      | 04/02/2019                   |

### **Notes**

Spark has now established its new U.S. Corporate Head Office in Raleigh, NC. The facility will also be home to a new operating branch offering high and low voltage technical services in the region. Under the leadership of a recently hired branch manager, operational ramp-up is actively underway and business development activities are being conducted from the location. "We chose Raleigh as the location for our U.S. Corporate Head Office because of its reputation for welcoming innovation, proximity to an established and growing industrial, commercial, and institutional base, the presence of key OEM's in the area, and its central location on the eastern seaboard," said Richard Jackson, COO of Spark Power. "We view Raleigh as the ideal gateway to begin accessing a broader array of opportunities across the southeastern U.S. including both regular technical service work, as well as storm recovery initiatives."

## Bank of America

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Financial Services     | Expanding                   | 10                     | \$0                      | 04/03/2019                   |

### **Notes**

Bank of America is adding to its Triangle branch count. Papers just filed with the Office of the Comptroller of the Currency show plans to open a branch in Wake Forest at Gateway Commons. The building will be about 3,900-square-feet and is expected to be complete in July.

## CTI Clinical Trial and Consulting Services of Covington

| <b><u>Industry</u></b>        | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|-------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Biotechnology/Pharmaceuticals | Expanding                   | 25                     | \$0                      | 04/04/2019                   |

### **Notes**

The privately held company intends to double its current office footprint in Raleigh, N.C., to accommodate immediate and future growth. "The expanded office in Raleigh and the new office in San Francisco will allow us to continue to accommodate our ever-expanding workforce," said Timothy Schroeder, chief executive officer of CTI. Up to 50 jobs are expected to be created between the two locations in the next several years, with the potential for more, I was told.



## HemoSonics

| <b><u>Industry</u></b>                                   | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|--|-----------------------------|------------------------|--------------------------|------------------------------|
| Advanced Manufacturing,<br>Biotechnology/Pharmaceuticals | Expanding                   | 150                    | \$10,000,000             | 04/04/2019                   |

### **Notes**

A recent nod from the U.S. Food and Drug Administration has one Virginia company eyeing big expansion in the Triangle, looking to quadruple its headcount and invest \$10 million in the coming years. To fill that new market – and subsequent orders – Fischer said the company is looking to bolster its headcount and consolidate its Triangle operations. Currently, the company maintains an R&D facility in downtown Durham, and a smaller production site off Stirrup Creek Drive in Durham. In the coming months, he said the company plans to make a move to a 45,000-square-foot facility in Research Triangle Park, though the company has yet to sign the lease. In that space, he said they hope to house all manufacturing, general administration and financial operations – potentially moving R&D from the downtown facility, though no decision has been made. Build-out for the facility will be done in stages over the course of several years, but Fischer said he expects the total investment to come to about \$10 million, with the company's headcount expanding from 50 to 200 in the same timeframe. In 2019, he expects the staff to double.

## Align Technology

| <b><u>Industry</u></b>   | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|--|-----------------------------|------------------------|--------------------------|------------------------------|
| Advanced Medical Technologies,<br>Software/Information<br>Technology, Other:<br>Headquarters | Expanding                   | 0                      | \$58,100,000             | 04/10/2019                   |

### **Notes**

A California company that has been steadily growing in the Triangle has upped their investment in the region, spending \$58.1 million to purchase its building with intent to continue expanding. The \$58.1 million investment is the most recent indicator of the company's continued interest in the area. In the announcement regarding the office acquisition, the company noted it was planning to continue hiring in the region. The outright purchase of the building could suggest the scale of expansion the company is considering, but a company spokesperson said it is not currently disclosing details on expected growth. Align Technology, which is headquartered in San Jose, California but calls the Triangle home to its Americas region headquarters, announced the purchase of the office building it has been residing in off Slater Road.

## AskBio

| <b><u>Industry</u></b>  | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---|-----------------------------|------------------------|--------------------------|------------------------------|
| Advanced Manufacturing,<br>Biotechnology/Pharmaceuticals<br>, Other: Headquarters | Expanding                   | 153                    | \$0                      | 04/12/2019                   |

### **Notes**

AskBio has been quietly operating in Research Triangle Park since 2001, but the company is making a big bet with a \$235 million investment – moving from a revenue positive company to burning capital to bring a multitude of therapeutics onto the market. That strategy has the company shopping for a RTP-based manufacturing site that it hopes to fill with more than 100 new employees. Mikhail says the company is also planning to expand its R&D and administrative staff, more than doubling its headcount from 47 to 100 in the next 18 months.

## PrecisionHawk

| <b><u>Industry</u></b>                                     | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|--|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information<br>Technology, Other:<br>Headquarters | Expanding                   | 250                    | \$0                      | 04/15/2019                   |

### **Notes**

A fast-growing drone technology company has tapped downtown Raleigh for its new headquarters – a move that means more jobs on the Glenwood South section of downtown Raleigh. PrecisionHawk, currently operating from administrative offices on Six Forks Road, has tapped the space above Raleigh’s Milk Bar for its new operation, confirms CEO Michael Chasen. At the new location, the company, which has hired 100 people in the first quarter alone, will grow its headcount to “north of 350” by the end of the year, taking advantage of the fast-moving drone industry that, thanks to new FAA permissions. Right now, PrecisionHawk’s global population is about 250, and Chasen estimates PrecisionHawk being at 300 “in the next two months.”

## AdvisorEngine

| <b><u>Industry</u></b>                                    | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---|-----------------------------|------------------------|--------------------------|------------------------------|
| Financial Services,<br>Software/Information<br>Technology | Expanding                   | 18                     | \$0                      | 04/18/2019                   |

### **Notes**

A New York-based fintech is hiring in Raleigh. AdvisorEngine, the parent of Raleigh-based Junxure, has 60 employees in the Triangle. And a top executive says the plan is to grow the headcount 30 percent in the next 18 to 24 months. AdvisorEngine’s business tries to combine new technologies with “the human connection,” he explains. Its software is designed to help financial advisers serve more people, more efficiently.

## Curi

| <b><u>Industry</u></b> | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Financial Services     | Expanding                   | 35                     | \$0                      | 04/23/2019                   |

### **Notes**

Raleigh-based Medical Mutual Insurance Company is changing its name as part of a rebranding effort that its CEO says could result in a number of new hires. Beginning on April 23, the company – which has operated in the Triangle for the last 44 years – will be renamed Curi. The company currently employs 200 companywide, about 150 of whom are located in the Triangle. The rest are housed in Pennsylvania. The company plans to hire 35 more in the coming months, and Jenkins says he "wouldn't be surprised" to see the company double in size by 2024. Headquarters located at 700 Spring Forest Road in Raleigh.

## Dude Solutions

| <b><u>Industry</u></b>          | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|---------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Software/Information Technology | Expanding                   | 125                    | \$0                      | 04/30/2019                   |

### **Notes**

On Tuesday, the Cary-based firm announced that it has purchased the EnergyCenter™ product asset from New Energy Technology (NET). Today, the firm boasts 650 employees nationwide, and is gearing up to hire another 125 personnel over the next 12-18 months. "It's not inconceivable our 5-year plan will be up over 1000 employees in Cary over next three years," said Roshitsh.

## MedPharm

| <b><u>Industry</u></b>        | <b><u>New/Expanding</u></b> | <b><u>New Jobs</u></b> | <b><u>Investment</u></b> | <b><u>Date Submitted</u></b> |
|-------------------------------|-----------------------------|------------------------|--------------------------|------------------------------|
| Biotechnology/Pharmaceuticals | Expanding                   | 64                     | \$0                      | 04/30/2019                   |

### **Notes**

N.C. State University has announced a partnership that will place its students directly into the pipeline of a British pharmaceutical company that plans to triple its size in the Triangle. MedPharm, a United Kingdom-based pharmaceutical company that calls Durham the home to its only U.S. site, has announced a partnership with the university's graduate school program. Established in 1999, the company employs 140, with just 36 in the U.S. – housed in its 6,400 square-foot Durham facility. According to Jon Lenn, the company's chief technology officer and head of the Durham facility, it plans to take on an additional 15,000 square-feet and expand its headcount to 100 within five years.

**Legend**

|                                |   |
|--------------------------------|---|
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| <u>Date submitted range:</u>   | 9/1/2017 to 5/4/2019  |
| <u>New/Expanding:</u>          | New, Expanding  |
| <u>Industries:</u>             | Advanced Manufacturing, Advanced Medical Technologies, Advanced Transportation/Electric Vehicles, Biotechnology/Pharmaceuticals, Defense Technologies, Financial Services, Healthcare, Interactive Digital Media/Gaming, Smart Grid, Software/Information Technology, Solar/Renewable Energy, Other, Unclassified   |
| <u>Geographic location(s):</u> | Wake County - Apex, Wake County - Cary, Wake County - Fuquay-Varina, Wake County - Garner, Wake County - Holly Springs, Wake County - Knightdale, Wake County - Morrisville, Wake County - Raleigh, Wake County - Raleigh - Downtown, Wake County - Research Triangle Park, Wake County - Rolesville, Wake County - Wake Forest, Wake County - Wendell, Wake County - Zebulon, Prospect - TBD |